Response to NHS Chief Executive’s Open Call for Evidence and Ideas

Respondent ID: 244

Organisation name: Trillian Ltd

Type of response: Online
Respondent ID:
244

Your name (completed by):
Dr Chandu Patil

Email:
chandu@trillian-dx.com

Telephone:
07912 466 390

Organisation name:
Trillian Ltd

Please choose the description below that best fits your organisation’s main role:
Private sector (med tech)

What can the NHS and NHS Commissioning Board learn from national and international best practice to accelerate the pace and scale of adoption of innovations throughout the NHS?
The hurdle to SMEs generating sustained innovations is the need to stay afloat in the early stages of adoption. I believe these are sustained in other healthcare systems such as the US by being able to 'sell' to a small number of early adopters. We need a mechanism like that by setting aside funding for innovations by commissioners.

What specific actions do you think national NHS bodies, such as the NHS National Commissioning Board, need to take to encourage and stimulate the successful and rapid adoption and spread of innovations throughout the NHS?
Please see my comments in the actions at the local level. The national bodies should formulate guidance on the levels of budgets set aside for innovative products, services and provide the framework, so that the local bodies procure innovations with appropriate regard to patient safety.

Do you have any further comments about accelerating the adoption and spread of innovation in healthcare?

We would like to be able to follow up interesting comments and case studies. Can we contact you for this purpose?
Yes

Do you want to be kept in touch with the next steps in this process?

Yes
<table>
<thead>
<tr>
<th><strong>Yes</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Do you want to be included in a wider community of interest?</strong></td>
</tr>
<tr>
<td>Yes</td>
</tr>
<tr>
<td><strong>What specific actions do you think local NHS bodies, such as providers and Clinical Commissioning Groups, need to take to encourage and stimulate the successful and rapid adoption and spread of innovations throughout the NHS?</strong></td>
</tr>
</tbody>
</table>

I feel if the commissioners were to set aside a small budget for procuring innovative products and services from SMEs, that will go a long way towards promoting and sustaining innovation. The current schemes put the funding in the hands of organisations that do not consume these services or use these products. The procurement should also use part of that innovation procurement budget to evaluate the service, products independently and publish these results.