Regional Requirements:

NEET in Y&H

Sub Regional Picture at November 07

Humber = 7.8%  (2,593 yp)
South Yorkshire = 8.6%  (3,796 yp)
West Yorkshire = 9.2%  (6,515 yp)
North Yorkshire = 3.7%  (948 yp)

Total = (13,852)
Regional Requirements:

NEET – How is this being addressed?

• Children and Young people Plans
• Local Area Agreements
• LSC Regional Commissioning Plan
• LSC Regional NEET Strategy
• Local NEET Plans
• LSC/LA 14-19 Plans
Regional Requirements:

NEET – Who is involved?

• Local Authorities – Directors of Children’s Services
• LA Integrated Youth Services
• Learning Partnerships
• LSC and GOYH
• Connexions
• Local 14-19 Partnerships
Regional Requirements:

NEET – Current Programmes

- ESF
- E2E
- 14-19 Flexible Funds
- KS4 – Schools Engagement programme
- Young Parents to Be Schemes
- Connexions Budgets
- LA - Dedicated Schools Grant pre-16
- LLDD funding
- LSC funding

Diplomas?
Regional Requirements:

NEET – The Way Forward

• Local collaborative solutions
• Identify NEET hotspots
• Develop local NEET Agencies and Plans
• LAA’s, CYPP’s and Regional Commissioning Plan and NEET Strategy)
• Align NEET programme funding
• Focus on Volumes as well as percentages
• Segment the NEET cohort
• Data sharing
Regional Requirements:

NEET – Principles

• Prevention
• Intervention
• Retention
Regional Requirements:

Integration of Employment & Skills

LSC is committed to working with DIUS, DWP and JCP to develop a more integrated employment and skills service

*Skills for jobs* activity includes:

- New ESF funded programmes
- Pre-employment programmes developed through Local Employment Partnerships,
- Skills Coaching
- Sector Employability Toolkits/routeways
- Employability Skills Programme
- Adult Apprenticeships
Regional Requirements:

Employability Skills Programme (ESP)

• ESP sits at the heart of our *skills for jobs* activity
• ESP is a programme for JCP customers leading to Maths and English [including ESOL] qualifications and employability skills qualifications
• All JCP customers aged 18 + with possible basic skills needs are eligible to be referred to LSC contractors for an initial assessment of their needs
• This provision may be full-time or part-time
• This provision is aimed at job outcomes
Regional Requirements:

Employability Skills Programme (ESP)

- ESP is set to expand from £24.4m in 2007/08 to £41.7m nationally and from £1.9m to £3.5m in Y&H in 2010/11.
- New providers are needed to cover this expansion in WY, NY and SY.
- Provision is also needed in Humberside.
- Contracts for 2 years subject to performance assessment.
Regional Requirements:

Employability Skills Programme

We are looking for

• providers who can successfully work with other partners
• providers who can work very closely with JCP at local level to increase referrals and reduce attrition
• excellent systems for transferring information
• full curricula coverage and delivery of accredited outcomes for learners
• good links with local employers to offer appropriate work trials/tasters
Regional Requirements:

Skills for Jobs (ESF)

• We are tendering for new *Skills for Jobs* activity in West Yorkshire & re-tendering activity which was not awarded during the last procurement round in North Yorkshire

• This needs to complement existing activity through LSC and JCP

• Tenders are invited for sector routeways in key occupational areas
Regional Requirements:

Skills for Jobs (ESF)

West Yorkshire
- Tenders are invited for Skills for Jobs fund managers in the five West Yorkshire districts
- £4m is available for delivery between August 2008 and June 2011
- 2 year contracts initially

North Yorkshire
- Tenders are invited for a Skills for Jobs fund manager to cover North Yorkshire
- £1m is available for delivery between August 2008 and June 2011
- 2 year contracts initially
Regional Requirements:

Support for Offenders

Re-tendering of support for offenders serving community based sentences in WY, NY and Humber in April 08
Aims to address low skills and employment aspirations and opportunities
Aims to provide ‘wrap around’ support for offenders accessing mainstream provision
Aims to develop motivational, confidence and basic skills which offenders need to successfully engage in learning and work
The focus of the support will be personalised coaching and mentoring
Regional Requirements:

Support for Offenders

West Yorkshire
October 2008 – January 2010 - £170,000 with possible contract extension for a further 17 month period to June 2011
Up to a total contract value of £300,000

Humberside
October 2008 – January 2010 - £115,000 with possible contract extension for a further 17 month period to June 2011
Up to a total contract value of £190,000

North Yorkshire
October 2008 – January 2010 - £155,000 with possible contract extension for a further 17 month period to June 2011
Up to a total contract value of £275,000
Individual Progression

Out of Work

In Work

- Employed, Self-employed, voluntary work, Train to Gain
- 2 week pre-employment training
- Skills for Jobs, Employability Skills Programme
- Foundation Learning Tier, PCDL (Personal and Community Development Learning), NLDC (Neighbourhood Learning in Deprived Communities), FLLN (Family Literacy, Language and Numeracy), NVQ Level 1, ESOL, Literacy, Numeracy, Family Learning, other informal learning
Invitation to Tender
Procurement Policy

We believe that a sensible balance of commissioning and tendering will:

– help to secure the provision we need
– allow new entrants to the market where they add value and choice;
– and, simultaneously, enable good providers to grow

• The LSC introduced the e-tendering system in February 2007, because it is quicker, there is a robust audit trail, it is more environmentally friendly, and is more secure.
Procurement Policy

• As a public body, the LSC has to follow the public procurement rules and must ensure that the process is open, fair and transparent.

• We will issue 3 year contracts (where appropriate) that will be extendable to 5 years subject to performance. Contracts can be varied up and down in value as a result of reconciliation and performance.

• Contracts will have start date flexibility to allow provision to start when appropriate (i.e. do not all have to be 1st August).
PQQ’s closed on 3 March 2008

• PQQ Evaluation completed

• Fair and equal consideration given to all tenders

• Consistent process across all LSC regions

• 1746 number of providers successful at this PQQ (4)

• 998 had already qualified at PQQ in September 07
• Tender submissions due 6 weeks from ITT launch
  – Evaluation will use a fair, transparent and robust scoring framework

• Contract Award panels meet to agree each contract offer against original tender specification

• Local partnership team may carry out “contract clarification” with relevant providers - this will also be used to agree contract levels

• Contracts awards expected from end of June 2008
Things you will need to do

- Read the “Read me first” document FIRST
- Start early
- Save regularly
- Publish your response well before closing date – we cannot accept any tenders that are received passed the closing date and time.
- Only use the message facility on Bravo for queries
- Check that the ITT is complete before submitting
  - Attachments must be attached
  - All asterisked sections MUST be completed
- If you need guidance try the “supplier help guide” on the e-tendering portal or email help@bravosolution.co.uk
You should not:

• Try to upload documents other than Word or Excel
• Omit Attachments
  – if they are missing when we evaluate then you will not be successful.
• Leave it until the last minute to submit / publish your tender(s)
• Leave your LSC e-tendering session running with no activity - if you do your session will time-out after 15 minutes and you will lose all unsaved work
• Complete requested ITTs for any region in which you did not express an interest as they will not be evaluated
Structure of the ITT(s)

1 NATIONAL ITT
To be completed once for each programme

There is 1 National ITT that MUST be completed for each programme

• National ‘READ ME FIRST’ Attachment – provides instructions and guidance for completion and details of the programme

• National Questionnaire Attachment – specific to the programme – MUST be completed by all providers wishing to tender for the chosen programme area

9 REGIONAL ITT’s
9 Regional ITT’s to be completed for each region for which you wish to provide the programme

There are 9 Regional ITT’s for each programme (you should only complete those regional ITTs for which you expressed an interest):

• Regional Questionnaire Attachment – specific to the regional programme requirements. MUST be completed for each region you wish to deliver in.

• Regional Spreadsheet Attachment – specific to the regional programme requirements. MUST be completed for each region you wish to deliver in
Opening the National ITT(s)

Open the National ITT for your chosen programme area i.e. Train to Gain

Read the **READ ME FIRST** thoroughly

**Must be completed** by all providers wanting to deliver this programme area
Opening the Regional ITT(s)

Open the Regional ITT for your chosen programme area e.g. Train to Gain Y&H

Read the specification thoroughly

**Must be completed** by all providers wanting to deliver the programme in the chosen region

**REGIONAL ITT**

SPECIFICATIONS & REQUIREMENTS
What’s required and where

**QUESTIONNAIRE**
What and how you intend meet the requirements

**REGIONAL SPREADSHEET**
Numbers / Outputs / Locations

**ONLY UPLOAD WORD & EXCEL ATTACHMENTS**
PLEASE NOTE

Late tenders cannot not be considered

The submission deadline will be specified on each tender document

The content from these events is available at http://www.lsc.gov.uk/providers/provider-procurement