



STREAMLINING PROCESSES AND INCREASING VALUE FOR THE OIL AND GAS INDUSTRY

About FPAL

What is FPAL and what services does it provide?

First Point Assessment Limited (FPAL) is the oil and gas supply chain database for the UK and The Netherlands and is a division of Achilles Information Limited. FPAL is the key tool used by oil & gas purchasers to identify and select current and potential suppliers when awarding contracts or purchase orders. FPAL has an industry steering committee comprising operator and contractor groups and an Oil & Gas UK representative. The following tools are available at www.fpal.com.

Performance Feedback can be carried out during or following the execution of a contract and is usually agreed between both parties. It is recorded in a Report format, which are available to view by FPAL subscribers and form the basis of the benchmarking tool. The new tiered compliance scheme for the Supply Chain Code of Practice is based partly upon these performance feedback reports. This process is also in alignment with ISO 9000/2000 obligations.

Model ITT (Invitation To Tender) templates are available to download for free for the purpose of simplifying the Contracting Process and providing an easier and faster way to produce, issue and respond to ITT/bid packages. There are templates for:

- **drilling rigs**
- **topside support**
- **general services**
- **marine construction**
- **well services**

The model ITTs embody fair contracting principles, encourage participation in the Industry Mutual Hold Harmless scheme, invite bidders to demonstrate they can add value, define value-based award criteria, outline timeframes and avoid data duplication.

PILOT Forward Workplan is a facility for purchasers to reveal their forward work plans to suppliers relating to potential business opportunities in the UKCS upstream sectors. It works as a live, online Share Fair (see PILOT Share Fair) and use of this facility helps operators and contractors to comply with the Supply Chain Code of Practice.

Benefits:

- ✓ Simplifies the contracting process
- ✓ Provides an easier and faster way to produce, issue and respond to ITT/bid packages
- ✓ Cuts costs to operators - tendering and evaluation
- ✓ Cuts costs to contractors - bid preparation
- ✓ For UK and international use
- ✓ User friendly - non prescriptive, non contractual, non legal
- ✓ Builds on existing industry initiatives



Visit www.fpal.com for Model ITT Templates

