

Glossary

1989 report	<i>The Supply of Beer: a report on the supply of beer for retail sale in the United Kingdom</i> , The Stationery Office, Cm 651, March 1989 (a report by the MMC).
1997 report	<i>Bass PLC, Carlsberg A/S and Carlsberg-Tetley PLC: a report on the merger situation</i> , The Stationery Office, Cm 3662, June 1997 (a report by the MMC).
Ale	Originally an unhopped fermented malt drink; now any beer , especially bitter , produced by fermentation at temperatures of around 18 to 21°C (65 to 70°F); used in this report to refer to all beer other than lager .
Barrel	A measure of volume, or a cask containing 1.63659 hectolitres (163,659 litres), or 36 gallons (288 pints). The barrel is a measure still commonly used in the UK beer industry.
Bass	Bass PLC.
BHL	Bass Holdings Limited.
Bass Brewers	The former brewing interests of Bass, namely the companies and assets which comprised Bass's brewing business, including the entire issued share capital of Bass Holdings Limited, the shares owned by Bass in Prague Breweries, the business and assets of Bass Beers Worldwide Ltd and certain other assets and intellectual property rights, including in particular the Bass name and red triangle logo.
Beer	A fermented beverage brewed with hops; the generic term covering ale (including stout) and lager .
Beer Orders	The Supply of Beer (Loan Ties, Licensed Premises and Wholesale Prices) Order 1989 (the Loan Ties Order); and the Supply of Beer (Tied Estate) Order 1989 (the Tied Estate Order). See also guest beer provision .
Bitter	A type of ale .
Cask	Term usually used for the container in which beer continues to ferment until served.
Cask conditioned	Beer which undergoes fermentation in the cask from which it is served instead of in conditioning tanks at the brewery.
Conversion factors	1 hectolitre (hl) = 100 litres = 175.98 pints = 21.9969 gallons = 0.611206 barrels . 1 barrel = 288 pints = 36 gallons = 1.63659 hectolitre .
DGFT	Director General of Fair Trading.
Draught	Term describing beer which is drawn through a tap or a pump (to the bar), to distinguish it from packaged beers , ie bottled or canned beer products.
Excise duty	A tax on beer , the level being proportionate to the volume of alcohol in the beer.
FAB	Flavoured alcoholic beverage (including 'alcopop'); a drink in which alcohol produced by fermentation (including wine, beer or cider), or by distillation, is added to a carbonated or still flavoured base.
Factored beers	The selling by a brewer of a beer brand which it does not own or produce under licence or import under licence.

Fermentation	The process in which yeast converts wort into beer .
FTA	Fair Trading Act 1973.
Full-line forcing	The requirement by a manufacturer or supplier that retail outlets sell all types of its goods.
Gallon	4.546 litres or 8 pints.
Guest beer provision	A provision of one of the Beer Orders under which a tied customer, lessee or tenant, must be free to purchase at least one brand of cask-conditioned beer from a supplier other than the brewer to which its custom is tied.
Hectolitre	100 litres (21.9969 gallons, 0.611026 barrels); the metric unit of volume used throughout this report.
HHI	Herdfindahl-Hirschmann Index. A measure of industrial concentration derived from the sum of the squares of the individual percentage market shares of each firm in the same market.
Interbrew	Interbrew SA.
Interbrew UK	Interbrew UK Limited, Interbrew's UK subsidiary.
Keg	Sealed container usually for inert chilled and filtered beers whose maturation has been completed.
Lager	A straw-coloured fermentation malt drink made from lightly kilned malts and fermented at 7 to 13°C(45 to 55°F).
Litre	1.76 pints = 0.22 gallons.
Loan tie	An arrangement under which a brewer makes a loan to a pub in exchange for which the pub agrees to take some or all of its beer supplies from the brewer.
Malt	Barley which has been steeped in water, allowed to germinate and then heated in a kiln to halt germination.
Microbrewery	A very small brewery, usually operating within a single pub, producing limited quantities of beer for that pub.
MMC	Monopolies and Mergers Commission.
Net selling price	Actual price paid by the retailer to the wholesaler.
Nitrokeg	Brewery-conditioned pasteurized beers which are served under a mixture of carbon dioxide and nitrogen, usually chilled.
OFT	Office of Fair Trading.
Packaged beers	Bottled or canned beer products, to be distinguished from draught beer.
Pint	0.568 litres = one-eighth of a gallon.
Pubco	A company other than a brewer owning or controlling a number of pubs, usually on a national basis.
Scottish Courage	Scottish Courage Limited, the brewing division of S&N .
S&N	Scottish & Newcastle plc, parent company of Scottish Courage .

Stout	Brewed as an ale and dark in colour due to the addition of dark malt . It is dispensed with a higher level of nitrogen gas and a lower level of carbon dioxide.
Tied estate	User of licensed premises within the meaning of the Tied Estate Order (see Beer Orders), that is: <ul style="list-style-type: none"> (a) in England and Wales, premises for which a justices' on-licence (within the meaning of the Licensing Act 1964), other than a Part IV licence (within the meaning of that Act), is in force, or in respect of which a club is registered within the meaning of that Act; (b) In Scotland, premises in respect of which a public house licence, a hotel licence or a refreshment licence (within the meaning of the Licensing (Scotland) Act 1976) is in force or which are occupied by a registered club within the meaning of that Act; (c) In Northern Ireland, premises in which the sale of intoxicating liquor is authorised by a licence granted under the Licensing Act (Northern Ireland) 1971, being premises of a kind mentioned in paragraph (a) or (f) of section 3(1) of that Act, or in respect of which a club is registered within the meaning of the Registration of Clubs (Northern Ireland) Order 1987; <p>owned and managed by a brewer, or leased by a brewer to a tenant. Normally these pubs purchase all or part of their beer requirements from the owning brewer.</p>
WBC	Whitbread Beer Company, the former brewing interests of Whitbread PLC.
Widget	A canister of nitrogen gas, contained in some canned beers , which gives the beer when poured a head comparable in nature to that of draught ales.
Wort	Unfermented beer .
Yeast	The agent which turns sweetly malty wort (unfermented beer) into an alcoholic drink. Yeast is a single-cell fungus.