

Glossary

Askern	Askern Group Limited and its subsidiaries.
Barrel	Cylindrical part of the drum, between the two flanges , on to which the cable is wound.
Battens	Planks nailed across the flanges on a timber drum to protect the cable.
Drum	A spool on to which cable, wire or rope is wound, known as a packaging drum and used for transporting cable from one location to another. Sometimes referred to in the trade as a drum if made of steel or timber, and a reel if made of plywood, cardboard or plastic. In this report we use the term 'drum' to refer to both drums and reels .
Drum management services	Tracking, collection, repair, stocking and delivery of used timber drums to the cable manufacturer for reuse .
Drum spotter	Person employed by a drum or cable manufacturer to locate used drums for collection and reuse .
Flanges	Discs on each end of a barrel; the flanges and barrel together forming a drum .
Large customer	Customer other than a small customer .
Locker	Locker Group plc, the ultimate parent of Pentre .
Pentre	Pentre (Holdings) Limited and its subsidiaries.
Pentre Askern	Pentre Askern Group Limited, the name of the joint venture company.
Product type	A type of drum defined by reference to the main material from which it is made, namely steel, timber, plywood, cardboard or plastic.
Process reel	A drum manufactured to high tolerance level and used in the cable or wire production process.
Reel	See drum .
Reuse	Using a drum again, whether or not repair is necessary, and irrespective of the identity of the user.
Small customer	Customer which accounted in 1999 for under 5 per cent of combined Pentre and Askern sales of a particular product type, and less than 2 per cent of their sales overall.
Small UK supplier	A UK-based supplier of drums other than Pentre , Askern or Pentre Askern .
Sylvan	Sylvan International Ltd, the ultimate parent of Askern .
Trip	Delivery of a consignment of cable or wire to the cable user.
UK product markets	The four markets for products (rather than services) which we consider to be UK (and not global) markets, namely: small steel, timber, plywood and cardboard drums (see paragraph 2.47).