

APPENDIX 5.16
(referred to in paragraph 5.135)

**Shares of UK new car registrations in the executive segment by supplier,
1994 to 1998**

	<i>per cent</i>				
	<i>1994</i>	<i>1995</i>	<i>1996</i>	<i>1997</i>	<i>1998</i>
Mercedes-Benz	22.1	23.6	26.9	28.7	33.1
BMW	9.1	8.8	9.4	11.9	14.6
Rover	<u>10.4</u>	<u>8.2</u>	<u>7.8</u>	<u>5.9</u>	<u>3.7</u>
BMW	<u>19.5</u>	<u>17.0</u>	<u>17.2</u>	<u>17.8</u>	<u>18.3</u>
Vauxhall	13.1	13.3	11.7	9.8	13.2
Saab	7.8	9.2	12.4	13.3	8.6
GM	<u>20.9</u>	<u>22.5</u>	<u>24.1</u>	<u>23.1</u>	<u>21.7</u>
Ford	9.5	9.1	6.4	4.7	2.6
Volvo	14.2	15.9	15.3	15.9	12.6
Mazda	<u>0.4</u>	<u>0.2</u>	<u>0.2</u>	<u>0.3</u>	<u>0.2</u>
Ford	<u>24.1</u>	<u>25.1</u>	<u>21.9</u>	<u>20.8</u>	<u>15.5</u>
Audi	5.4	5.5	4.8	4.5	6.6
Lexus	1.0	0.7	0.9	1.0	1.9
Toyota	<u>0.8</u>	<u>0.6</u>	<u>0.5</u>	<u>1.5</u>	<u>0.9</u>
Toyota	<u>1.8</u>	<u>1.3</u>	<u>1.3</u>	<u>2.5</u>	<u>2.8</u>
Renault	2.3	1.4	0.9	1.0	0.7
Nissan	<u>0.3</u>	<u>1.0</u>	<u>1.1</u>	<u>0.7</u>	<u>0.6</u>
Renault	<u>2.6</u>	<u>2.4</u>	<u>2.0</u>	<u>1.7</u>	<u>1.3</u>
Others	<u>3.4</u>	<u>2.5</u>	<u>1.7</u>	<u>0.8</u>	<u>0.7</u>
Total	<u>100.0</u>	<u>100.0</u>	<u>100.0</u>	<u>100.0</u>	<u>100.0</u>
Grand total (m)	0.12	0.13	0.12	0.13	0.12

Source: Commission calculations on data provided by the SMMT.