

Index

- A T Kearney Ltd, views 7.85
Accountancy Librarians and Information Group (ALIG), views 7.3-7.4
Armstrong, Mr C J, views 8.34-8.35, 8.37-8.39
Association for Information Management (ASLIB), views 8.9-8.10
- Berne Convention 2.5
Breamco 91 Limited (*see* Perfect Information)
British Gas Plc, views 7.66
British and Irish Association of Law Librarians (BIALL), views 7.10-7.11
British Library Business Information Service, views 7.50-7.51
British Telecommunications plc, views 7.67-7.70
BT Business Information Services 3.17, 3.50, 9.9, 9.17
BT Telecom Gold 5.4, 5.46
Business Information Network (BIN)
 members' participation in BMRB survey 3.40, 5.13
 views 7.5-7.9
Butterworths 3.18-3.19
- Campaign for Oxford, views 7.77-7.82
CD-ROM 3.2-3.3, 3.57-3.59, 5.7, 5.9, 5.11, 5.40, 6.3, 6.13, 6.26, 7.7, 7.14, 7.20, 8.9, 8.27, 8.39, 8.41, 8.46, 9.31
Chemical Business NewsBase (CBN) 3.50
City Business Library, views 7.28-7.30
City Information Group (CIG)
 members' participation in BMRB survey 3.40, 5.13
 survey of members 5.36
 Textline price comparison 3.74
 views 3.56, 7.12-7.19, 9.44
City University Library, views 7.31
Commercial Union Asset Management Ltd, views 7.41-7.42
Competition 1.5, 1.11, 3.29-3.32, 9.34-9.39
CompuServe 3.17, 5.4, 5.46, 9.17
Confederation of Information Communication Industries (CICI)
 annual survey 1991 3.11-3.16
 views 8.21
Copyright 2.4-2.7, 3.7, 3.62
 views of FT 5.32-5.33
 views of other hosts 6.9-6.11, 6.21-6.23, 6.30-6.31, 6.42-6.44, 6.49-6.51
Copyright, Designs and Patents Act 2.4-2.6
Council of Polytechnic Librarians (COPOL), views 7.25
- Data providers, views 8.2-8.8
Data-Star Dialog
 agreements with newspaper publishers 3.33
 coverage 4.12, 4.16
 financial performance 4.4-4.5, 4.14, 4.18-4.20
 history 3.67, 4.11-4.13, 4.15, 4.17
 market share 3.18-3.19, 9.21
 monopoly situation 1.3, 9.23, 9.40
 organization chart App 4.2
 prices 3.68-3.81
 revenue from business and financial information 3.26-3.27
Data-Star Dialog-*contd*
 revenue from newspaper information 3.34
 revenue from Textline 3.21-3.23
 views 6.2-6.12
Data-Star (*see* Data-Star Dialog)
Databases (*see* Historical on-line databases)
Dialog Information Services Inc 4.15-4.17, 5.25, 5.27 (*see also* Data-Star Dialog)
Dow Jones 5.19, 5.27, 5.30
Dow Jones News/Retrieval 3.3, 3.19, 4.1, 4.37, 5.4, 9.17-9.18
DTI Library and Information Service, views 7.32-7.37
- Economist Intelligence Unit, Research Department, views 7.83-7.84
Effective Technology Marketing Ltd (ETML), database cost comparisons 3.74, 3.75, 5.46
Electronic information industry
 development 3.2-3.4
 geographical scope 3.8-3.10
 statistics 3.11-3.13
 structure 3.5-3.7
ESA/IRS 3.50, 5.4, 9.17
European Association of Information Services (Eusidic), views 8.11-8.20
European Commission
 draft directive on copyright protection of electronic databases 2.7, 8.58
 views 8.55-8.58
European Information Industry Association (EIIA), views 8.21-8.32
- Financial institutions, views 7.41-7.49
Financial Times
 alternative sources of information 3.57-3.59
 availability 3.49-3.52
 coverage 3.46-3.48, 5.34-5.37
 importance
 views of FT 5.34-5.37
 views of on-line users 3.54-3.56
 views of other hosts 6.6-6.7, 6.16-6.17, 6.27-6.28, 6.35-6.37, 6.47-6.48
 importance to FT Profile 3.53
 reputation 1.8, 9.43-9.44
Financial Times Group 1.3, 9.6
 licensing 1.7-1.8, 2.1, 9.6, 9.24
 conclusions 9.50-9.53
 views of FT 5.23-5.45
 views of other hosts 6.9-6.11, 6.21-6.23, 6.30-6.31, 6.42-6.44, 6.49-6.51
 organization chart App 4.1
Foster, Mr Allan, views 8.34, 8.40-8.41
FT Business Enterprises Ltd 2.1, 5.51, 9.13, App 4.1
FT Profile
 agreements with newspaper publishers 3.33
 coverage 4.7
 financial performance 4.4-4.5, 4.8-4.10
 history 4.6
 market share 3.19, 3.24
 monopoly situation 1.3, 9.22, 9.41-9.58
 prices 3.68-3.81
 conclusions 9.47

FT Profile, prices-*contd*
 views of FT 5.46-5.49
 views of other hosts 6.12, 6.24, 6.32, 6.45, 6.52
 relationship with Reuters 3.24, 4.9, 4.30, App 3.1
 conclusions 9.45
 views of FT 5.52-5.57
 views of other hosts 6.8, 6.18-6.20, 6.29, 6.38-6.41
 requirements imposed on information brokers 1.9-1.10, 9.25
 conclusions 9.54-9.56
 views of FT 5.50-5.51
 revenue from business and financial information 3.26-3.27
 revenue from *Financial Times* 3.53
 revenue from newspaper information 3.34
 revenue from Textline 3.21-3.23

Gateways 3.6, 3.17, 3.35, 3.50, 3.62, 5.2, 5.4, 5.16, 5.22, 9.9, 9.19-9.20
 revenue generated 3.28, 3.35

GBI 3.17, 5.4, 9.17

Genios 3.51, 3.64, 5.4, 9.17

George Outram and Company Ltd, views 8.4-8.6

Harvest 4.1, 4.38, 5.4, 9.17

Herbert Smith, views 7.58

Historical on-line database services
 definition 2.2, 9.1
 distinction from real-time services 3.12, 9.1
 market shares 3.19, 3.34
 prices 3.68-3.81
 users 3.36-3.39
 survey 3.40-3.44, 3.54-3.59, 3.73, 5.13, 9.30, App 3.2
 views 7.1-7.88
 response of FT 5.58-5.67

Hosts
 agreements with newspaper publishers 3.33
 competitive strategies 3.29-3.32
 diversification 3.66-3.67, 9.35
 equipment required 3.61
 financial performance 4.4-4.5
 market shares 3.19, 9.21
 ownership 3.8
 prices 3.68-3.81
 relation to information providers 3.5-3.6
 revenue 3.18, 3.26-3.27, 3.34
 views 5.1-5.67, 6.1-6.52

I/Plus Direct 3.18, 4.1, 4.39, 5.4, 9.17

IBM United Kingdom Limited, views 7.71

Independent experts, views 8.33-8.54

Individual Inc 5.28

Infocheck 3.18, 3.50

Infocheck/Globalscan 5.4, 9.17

Infomat database 3.50

Infonortics Limited, views 7.53

InfoPro Technologies 5.4, 9.17

Information brokers
 requirements imposed by FT Profile 1.9-1.10, 9.25
 conclusions 9.54-9.56
 views of FT 5.50-5.51
 views 7.50-7.57

Information Direct, views 7.52

Institute of Chartered Accountants in England and Wales, Library, views 7.38

JANET National User Group (JNUG), views 7.20-7.24

Jordan and Sons Limited, views 8.7-8.8

Knight-Ridder Inc 1.3, 1.6, 3.8, 4.13, 4.15, 4.20, 5.27, 6.11 9.13, 9.23, 9.26, 9.37
 finding on monopoly situation 9.23 (*see also* Data-Star Dialog)

Leatherhead Food Research Associates 3.17, 4.1, 4.40, 5.4, 9.17

Lexecon Limited, survey commissioned by FT 5.3-5.5

Lexis/Nexis
 history 4.25
 market share 3.19
 revenue from business and financial information 3.26-3.27
 revenue from newspaper information 3.34

Libraries, views 7.28-7.40

The Library Association, views 7.26

Linklaters and Paines, views 7.59-7.61

Lloyds Bank, views 7.43-7.44

London Guildhall University, views 7.39

MAID Systems Ltd
 agreements with newspaper publishers 3.33
 financial performance 3.8, 4.4-4.5, 4.22-4.23
 history 3.67, 4.21
 market share 3.19
 prices 3.68-3.81
 revenue from business and financial information 3.26-3.27
 revenue from Textline 3.21-3.23 views 6.13-6.24

Manchester Host 3.50, 5.4, 5.19, 5.30, 5.47, 9.17

Market definition 1.4, 9.28-9.33
 views of FT 5.6-5.22
 views of other hosts 6.2-6.5, 6.13-6.15, 6.25-6.26, 6.33-6.34, 6.46

Market entry 1.5, 3.60-3.67, 9.35-9.38
 views of FT 5.21

Mead Data Central Inc (MDC)
 agreements with FT 3.52, 5.24-5.27, 5.39
 history 4.24-4.26

Mead Data Central International Inc (MDCI)
 agreements with newspaper publishers 3.33
 financial performance 4.4-4.5, 4.27, 9.52
 history 4.24-4.26
 market share 3.19
 prices 3.68-3.81
 revenue from Textline 3.21-3.23
 views 6.25-6.32

Mercury Link 3.17, 3.50, 5.4, 9.17

Midland Business Library, views 7.45-7.46

Mintel International Group Ltd (*see* Harvest)

Monopolies and Mergers Commission
 survey of database users 3.40-3.44, 3.54-3.59, 3.73, 9.30, App 3.2
 views of FT 5.13
 terms of reference 1.1, 2.1, 9.1, 9.4, 9.11, App 1.1

Monopoly situations 1.3

conclusions 9.10-9.23
 views of FT 5.2-5.5, 9.16

News International 5.19, 9.37
 Newspaper Publishing plc, views 5.67, 8.2-8.3
 Nexis (*see* Lexis/Nexis)
 Nikkei 5.19, 9.37

OCLC 3.50, 5.4, 9.17
 On-line databases (*see* Historical on-line database services)
 On-line hosts (*see* Hosts)
 Oppenheim, Professor Charles, views 8.34, 8.36, 8.42-8.51

Perfect Information 3.18, 4.1, 4.34-4.36, 9.52
 views 6.46-6.52
 Predicasts PROMT 3.50, 3.65, 4.39, 5.54, 5.59, 6.20, 9.50
 Prodigy 5.4, 9.17
 Prudential Corporation plc, views 7.47
 Public interest issues 5.1, 9.14, 9.24-9.27, App 5.1
 conclusions 1.11, 9.57-9.60

Real-time database services 3.12, 3.57-3.58, 3.63, 5.8, 5.10, 6.4
 Reuter Textline (*see* Textline)
 Reuters Holdings PLC 4.29, 4.32
 Reuters Limited
 financial performance 4.4-4.5, 4.32-4.33
 history 4.28
 market share 3.19, 3.24
 relationship with FT Profile 3.24, 4.9, 4.30, App 3.1
 conclusions 9.45
 views of FT 5.52-5.57
 views of other hosts 6.8, 6.18-6.20, 6.29, 6.38-6.41
 Reuter Business Briefing (RBB) 3.32

Reuters Limited-*contd*
 Reuter Company Newyear (RCN) 3.49, 3.57-3.58, 5.25, 5.56
 views 6.33-6.45
 Royal Insurance Asset Management Ltd, views 7.48-7.49

Sandpoint Hoover 5.28
 Sharman, Mrs G S, views 8.52-8.54
 Slaughter and May, views 7.62
 Solicitors' firms, views 7.58-7.65
 Standing Conference of National and University Libraries (SCONUL), views 7.25
 Stephenson Harwood, views 7.63

Telesystems Questel 3.64, 5.4, 9.17
 Textline
 availability 3.17, 3.19
 content 3.20
 history 3.17, 3.19, 4.29-4.31, 5.53-5.55, 9.8, App 3.1
 prices on different hosts 3.74-3.76
 revenue 3.21-3.23
 views of hosts 6.7-6.8, 6.18-6.23, 6.29, 6.36, 6.38-6.41
 Trade associations, views 8.9-8.32
 Trafalgar House plc, views 7.72
 Tyne and Wear Chamber of Commerce, Trade and Industry, views 7.86-7.87

UK On-Line User Group (UKOLUG), views 7.27
 University of Northumbria, views of Librarian 7.40
 Users' associations, views 7.3-7.27

Westlaw 5.4, 9.17
 Wholesale information providers 9.8