APPENDIX 6.1
(referred to in paragraph 6.24)

Alcatel/STC: submarine systems business: projected business plan, 1994 to 1998

*£ million**

	1994		*1995*		*1996*		*1997*		*1998*	
		%		*%*		*%*		*%*		*%*
Sales	[									
Cost of sales										
Gross profit										
R&D										
Marketing										
Administrative and general										
Warranty provisions										
Operating profit										]

Figures omitted. See note on page iv.

Assumptions:

[

Details omitted. See note on page iv.

]

Source: Alcatel.

*Converted from French francs at FF8.7 to £1.