

APPENDIX 8.2  
(referred to in paragraph 8.201)

**Suggested indicators for monitoring**

<i>Purpose of monitoring</i>	<i>Indicators to be monitored</i>	<i>Possible sources and relevant tables in report</i>
<b>A. Prices and margins</b>		
<ul style="list-style-type: none"> <li>- To track the movement in the retail price of petrol including and excluding tax and duty; to compare these movements with changes in the Retail Price Index; to compare the petrol price excluding duty and tax with prices in other European countries.</li> <li>- To assess the relationship between crude oil and refined product prices and the gross margin available on United Kingdom petrol sales relative to the international price.</li> <li>- To assess the extent to which SPS is being provided.</li> </ul>	<p>Estimated national average retail prices for leaded and unleaded. Current values and values converted to a constant price base using RPI. United Kingdom price for leaded and unleaded petrol excluding duty and tax relative to prices in other European countries.</p> <p>Crude and product prices. The margin between the Rotterdam price for cargoes of petrol and the United Kingdom pump price excluding duty and tax. Separate margins for leaded and unleaded if possible. Current values and values converted to a constant price base using Retail Price Index.</p> <p>Notional average wholesale revenue, net realisations and SPS on petrol sales to retailers.</p>	<p>Department of Energy data on pump prices. Alternative sources include independent surveys and analysis of credit card sales. (Table 3.3.) Average prices for 4-star or premium grade in main European countries. Comparisons published in European Community Oil Bulletin and Bulletin of Energy prices. (Table 3.4.)</p> <p>Rotterdam prices for crude and product prices, available from price monitors such as Platt's and Petroleum Argus. Data on crude oil purchased by United Kingdom refiners available from Department of Energy. £/\$ exchange rate. Retail prices from Department of Energy as above. (Figures 4.3 to 4.6; Table 4.2.)</p> <p>Data on notional wholesale revenue, net realisations and SPS to be collected from all wholesalers supplying more than 1 per cent of United Kingdom petrol for periods to be determined by the OFT. (Tables 4.5 to 4.7.)</p>
<b>B. Profitability and capital employed</b>		
<ul style="list-style-type: none"> <li>- To assess the profitability of the five major United Kingdom refining wholesalers in respect of: <ul style="list-style-type: none"> <li>- their downstream business as a whole;</li> <li>- their petrol wholesaling operating in the United Kingdom showing separately petrol, non-petrol, and miscellaneous income.</li> </ul> </li> </ul>	<p>For each company:  Net profit  Return on capital employed</p> <p>As above.</p>	<p>Annual data to be collected from the five companies on an RCOP and HCOP basis, as laid out in Tables 5.1. and 5.2.</p> <p>As above, as laid out in Tables 5.16 and 5.17.</p> <p>Management accounts to be obtained if necessary to support data provided.</p>
<b>C. Structure and ownership</b>		
<ul style="list-style-type: none"> <li>- To identify movements in the market shares of the main wholesale suppliers of petrol and to assess changes in the supply of petrol through different types of retail outlet.</li> </ul> <p>Assess changes in market shares and types of ownership in specified local areas.</p>	<p>Volumes delivered to retailers and percentage shares of total.</p> <p>Number of retailers and volume of deliveries to retailers broken down between wholesaler-owned (separate details on tenanted, licensed, direct managed/agent, other) and independent (separate details on solus dealer, hypermarket, motorway, other).</p> <p>Continuation of the OFT's previous monitoring of conurbations. Number of outlets and volume of deliveries to retailers in specified areas broken down between wholesaler-owned and others. Share of five largest suppliers in each area and share of five majors in each area.</p> <p>Consideration should also be given to developing a more comprehensive data base on the location of sites throughout the country.</p>	<p>Volume of deliveries to retailers and number of retail sites supplied with breakdown for type of site supplied showing wholesaler-owned sites split between tenanted, licensed, directly managed/agent and other and independent sites split between solus dealer, hypermarket, motorway and other.</p> <p>Data to be supplied annually by all wholesalers supplying more than 1 per cent of the market. Total volumes from Department of Energy. Total site numbers from Petroleum Review. (Tables 3.11 to 3.14.)</p> <p>Volume of deliveries to retailers and number of sites supplied in each area broken down between wholesaler-owned sites and others. Data to be supplied by all wholesalers supplying more than 1 per cent of national market. (Tables 3.19 to 3.21.)</p> <p>More detailed geographic data might be built up from address lists of retail sites to be supplied by wholesalers.</p>