

## Glossary

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| <b>Acetyl para-amino phenol</b> | The full chemical name of paracetamol.   |
| <b>Acetyl salicylic acid</b>    | The full chemical name of aspirin.   |
| <b>Anti-dumping duty</b>        | A special duty imposed on imports into the EC following a finding that such imports are being sold at 'dumping' prices.  |
| <b>Aromachemicals</b>           | Ingredients used in the manufacture of fragrances employed primarily in household products: soaps, sprays, etc.  |
| <b>Branded product</b>          | Manufactured and sold under a brand name.  |
| <b>Codeine</b>                  | A strong analgesic which in pure form is available only on prescription.   |
| <b>Ethical products</b>         | Finished pharmaceutical products, generally proprietary prescription-only products, advertised only within the medical and allied professions rather than to the general public.   |
| <b>Free market sales</b>        | Sales on the third party market excluding sales to associate companies and transfers for in-house processing.  |
| <b>Generic</b>                  | Marketed or prescribed under the name devised or selected by the British Pharmacopoeia Commission as the official (approved) name. A doctor may prescribe 'generically', in which case the product of any manufacturer (under a brand name or not) may be dispensed, or he may prescribe a branded, proprietary drug, in which case that is the only product which may be dispensed. |
| <b>GSP</b>                      | Generalised Scheme of Preferences by which many Third World and Eastern European countries are exempt from EC import duties.   |
| <b>Ibuprofen</b>                | The analgesic with the third largest share of the United Kingdom analgesics market after aspirin and paracetamol.  |
| <b>Ketoprofen</b>               | A non-steroidal anti-inflammatory analgesic like aspirin and ibuprofen but not available OTC.  |
| <b>Naproxen</b>                 | A non-steroidal anti-inflammatory analgesic like aspirin and ibuprofen but not available OTC.  |
| <b>OTC</b>                      | 'Over the counter', an expression referring to availability without prescription.  |
| <b>Proprietary</b>              | Manufactured and sold under a brand name.  |
| <b>Traded market</b>            | The market in which free market sales take place.  |