

APPENDIX 1

(Referred to in paragraph (i) of the Introduction)

THE REFERENCE MADE BY THE BOARD OF TRADE

**The Monopolies and Restrictive Practices Acts,
1948 and 1953, as amended by the Restrictive
Trade Practices Act, 1956**

Reference to the Monopolies Commission

Wallpaper

1. Whereas it appears to the Board of Trade that it is or may be the fact that conditions to which the Monopolies and Restrictive Practices (Inquiry and Control) Act, 1948 (hereinafter called "the Act of 1948") as amended by the Restrictive Trade Practices Act, 1956 (hereinafter called "the Act of 1956") applies prevail as respects the supply of wallpaper.

2. Now, therefore, the Board of Trade, in pursuance of Section 2 (1) and Section 6 (2) of the Act of 1948, as amended by the Act of 1956, hereby refer to the Monopolies Commission for investigation and report the matter of such supply.

3. The Commission shall, as respects such supply, investigate and report on whether the conditions to which the Act of 1948, as amended by Section 29 of the Act of 1956, applies in fact prevail.

4. The Commission shall, if they find that the said conditions prevail as respects such supply, thereafter confine their investigations to the question whether and to what extent the following things are done by the parties concerned as a result of, or for the purpose of preserving, those conditions, that is to say:—

- (a) interests are acquired in undertakings engaged in the manufacture or supply of wallpaper ;
- (b) agreements or arrangements are made under which restrictions as respects the supply or acquisition of wallpaper are imposed upon or are accepted by persons carrying on the business of supplying wallpaper ;
- (c) premises are acquired or used or permitted to be used for the purpose of there being carried on thereon the business of supplying wallpaper ;
- (d) action is taken or threatened which is calculated or likely to have the effect of
 - (i) preventing or restricting the supply of wallpaper to or its acquisition by any person carrying on the business of supplying wallpaper,
 - (ii) preventing or restricting such supply or acquisition at normal trade prices or on normal trade terms, or
 - (iii) otherwise penalising any such person in the carrying on of such business,

and, if so, whether or not any or all of those things operate or may be expected to operate against the public interest.

Dated this 25th day of September, 1961.

(Signed) JOHN LECKIE
*A Second Secretary of the
Board of Trade.*

APPENDIX 2

(Referred to in paragraphs 26, 41 and 72)

ORGANISATION OF THE WALL PAPER MANUFACTURERS LTD.

Head Office: Manchester

1. WALLPAPER DIVISION—London Office

*Wallpaper Manufacturing Mills
Branches of W.P.M.*

1. Allan Cockshut Branch, London.
2. Holmes Chapel Branch, Holmes Chapel, Cheshire.
3. F. W. Howarth Branch, Blackley, Manchester.
4. Kinder, Walker, Carver Branch, Salford.
5. Lees Paper Staining Co. Branch, Springhead, Oldham.
6. Lightbown Aspinall Branch, Bredbury, Stockport.
7. C. & J. G. Potter Branch, Darwen.
8. Smith & Butler Branch, Leeds.
9. Gosport Branch, Gosport.

Subsidiary Companies

Shand Kydd Ltd., London*.
Oldham Paper Staining Co. Ltd., Oldham.

Colour & Adhesives Branch (of W.P.M.) Irlam, Manchester.

2. PAINT DIVISION

Paint Factories

The Walpamur Co. Ltd., Darwen.
Smith & Walton Ltd., Haltwhistle.
T. & W. Farmiloe Ltd., London.

Distributing Depots and Subsidiaries of Walpamur Co. Ltd.

89 depots (42 owned by subsidiaries) stocking paint and wallpaper.
13 depots stocking paint only.

Distributing Depots of Smith & Walton Ltd.

23 depots stocking paint and wallpaper.
1 depot stocking paint only.

Overseas

Paint factories and distributing subsidiaries and depots in Australia, Canada, Tasmania, the Irish Republic and Africa.

3. SANDERSON DIVISION

Headquarters and Main Showrooms

Arthur Sanderson & Sons Ltd., London.

Wallpaper Manufacturing Mill

A. Sanderson & Sons mill, Perivale.

Fabrics Printing Mill

Arthur Sanderson & Sons Ltd., Uxbridge.

* As to the extent to which Shand Kydd conducts its business independently of the Wallpaper Division's control see paragraphs 41 and 102.

Cotton Weaving Mill

Photogravure Roller Manufacturing

Adhesive Manufacturing

13 branches and showrooms

Overseas

Distributing subsidiaries in Australia, Canada, New Zealand and U.S.A.

4. RETAIL DIVISION

Retail Shop Organisation

Wall Paper Stores Ltd.

Brighter Homes Stores.

S. & H. Morris Ltd.

Merchant Houses Organisation

John Line & Sons Ltd.

S. M. Bryde & Co. Ltd.

Darwen Wallpapers Ltd.

Gee (Decorators' Merchants) Ltd.

Howitt Paint & Wallpaper Co. Ltd.

John R. Lee & Co. Ltd.

5. RESEARCH DIVISION

Research Headquarters; Chemical Research, Engineering Research,
Electronics Development and Engineering Branch.

6. PAPER DIVISION

3 Paper Making Mills.

1 Paper Coating Mill.

1 Specialist Wallcovering Manufacturing Mill. (Relief Decorations
Branch, Darwen).

7. OTHER MANUFACTURING UNITS (outside Divisional Organisation)

Plastic Moulding Powders, Mica Powders, Brushes, Roller Engraving
and Roller Cutting.

APPENDIX 3

(Referred to in paragraph 56)

THE WALL PAPER MANUFACTURERS LTD.

SCALE OF DISCOUNTS AND REBATES ANNOUNCED 1st JULY, 1961

Annual Qualifying Trade £							Total Discount and Rebate ⁽¹⁾ (percentage off mill price)
3,500	minimum trade	...	...	...	...	...	10
5,000	...	...	...	...	...	...	11
8,250	...	...	...	...	...	...	12
12,000	...	...	...	...	...	...	13
16,000	...	...	...	...	...	...	14
22,000	...	...	...	...	...	...	15
26,000	...	...	...	...	...	...	15½
30,000	...	...	...	...	...	...	16
37,500	...	...	...	...	...	...	16½
45,000	...	...	...	...	...	...	17
52,500	...	...	...	...	...	...	17½
60,000	...	...	...	...	...	...	18
70,000	...	...	...	...	...	...	18½
80,000	...	...	...	...	...	...	19
100,000	...	...	...	...	...	...	19½
120,000	...	...	...	...	...	...	20
130,000	...	...	...	...	...	...	20¼
140,000	...	...	...	...	...	...	20½
150,000	...	...	...	...	...	...	20¾
160,000	...	...	...	...	...	...	21
170,000	...	...	...	...	...	...	21¼
180,000	...	...	...	...	...	...	21½
190,000	...	...	...	...	...	...	21¾
200,000	...	...	...	...	...	...	22
250,000	...	...	...	...	...	...	22¼
300,000	...	...	...	...	...	...	22½
350,000	...	...	...	...	...	...	22¾
400,000	...	...	...	...	...	...	23
450,000	...	...	...	...	...	...	23¼
500,000	...	...	...	...	...	...	23½
550,000	...	...	...	...	...	...	23¾
600,000	...	...	...	...	...	...	24
700,000	...	...	...	...	...	...	24¼
800,000	...	...	...	...	...	...	24½
900,000	...	...	...	...	...	...	24¾
1,000,000	...	...	...	...	...	...	25

The modified scale announced in June 1963, effective on purchases made on and after 1st July 1963, includes a number of additional steps with details of qualifying trade for each further ¼ per cent. for totals between 11 and 20 per cent.

⁽¹⁾ Part of this total may be paid as rebate at the end of the trading year.

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