

APPENDIX 1

*(Referred to in paragraph (i) of the Introduction
and paragraph 1 of the Report)*

Reference from the Board of Trade

THE MONOPOLIES AND RESTRICTIVE PRACTICES (INQUIRY AND CONTROL) ACT, 1948

CERTAIN RUBBER FOOTWEAR

Whereas it appears to the Board of Trade that conditions to which the Monopolies and Restrictive Practices (Inquiry and Control) Act, 1948, applies prevail as respects the supply of each of the following descriptions of goods, that is to say:—

- (a) rubber wellingtons and ankle boots ;
- (b) footwear with canvas uppers and rubber soles :

Now therefore the Board in pursuance of Section 2 (1) of the said Act hereby refer to the Monopolies and Restrictive Practices Commission for investigation and report the matter of such supply.

The Commission shall as respects such supply investigate and report on

- (1) whether the conditions to which the Act applies in fact prevail and if so in what manner and to what extent ;
- (2) the things which are done by the parties concerned as a result of or for the purpose of preserving those conditions ; and
- (3) whether the conditions in question or all or any of the things done as aforesaid operate or may be expected to operate against the public interest.

In this reference, " rubber " includes synthetic rubber, balata and gutta-percha.

DATED this ninth day of April, 1954.

M. J. DEAN

A Secretary of the Board of Trade.

The following variation was made on the 17th July, 1954:—

VARIATION OF A REFERENCE TO THE MONOPOLIES AND RESTRICTIVE PRACTICES COMMISSION

CERTAIN RUBBER FOOTWEAR

Whereas on the 9th day of April, 1954, the Board of Trade in pursuance of Section 2 (1) of the Monopolies and Restrictive Practices (Inquiry and Control) Act, 1948 referred to the Monopolies and Restrictive Practices Commission for investigation and report the matter of the supply of certain rubber footwear ; and whereas it appears to the Board that one of the descriptions of goods specified in the said reference should be varied :

Now therefore the Board, in pursuance of Section 6 (4) of the said Act, hereby direct that the said reference shall be varied by the omission therefrom of the words "(a) rubber wellingtons and ankle boots" and the insertion in place thereof of the words "(a) rubber boots of all kinds including overboots".

DATED the 17th day of July, 1954.

M. J. DEAN

A Secretary of the Board of Trade.

APPENDIX 2

(Referred to in paragraph (iv) of the Introduction)

List of Principal Sources of Evidence

Association of Hong Kong Rubber Footwear Importers

Board of Trade

British Bata Shoe Co. Ltd.

British Home Stores Ltd.

Canadian Rubber Footwear Importers' Association

Colonial Office

Co-operative Dry Goods Trade Association

Lancashire Boot Shoe and Slipper Manufacturers' Association

Marks and Spencer Ltd.

Multiple Shoe Retailers' Association

National Shoe Retailers' Council

Retail Distributors' Association Incorporated

Rubber Footwear Manufacturers' Association

Wholesale Footwear Distributors' Association

F. W. Woolworth & Co. Ltd.

We also obtained information from other Government Departments and trade organizations, and from a number of individual manufacturers, importers, distributors and users of rubber footwear.

APPENDIX 3

(Referred to in paragraphs 30 and 276)

Supplies of Rubber Footwear covered by the Reference in the United Kingdom in 1954 by various groups of suppliers

RUBBER BOOTS OF ALL KINDS INCLUDING OVERBOOTS

	Quantity				Value			
	Pairs	Percent- age of total supply	Pairs	Percent- age of total supply	£	Percent- age of total sales	£	Percent- age of total sales
<i>R.F.M.A. Members:</i>								
Dunlop	4,772,352	44·2			3,023,450	45·9		
Other members	2,641,246	24·5			1,958,736	29·6		
	7,413,598	68·7	7,413,598	68·7	4,982,186	75·5	4,982,186	75·5
<i>Other manufacturers in the rubber footwear industry proper: ...</i>			725,000	6·7			388,731	5·9
<i>Manufacturers outside the rubber footwear industry proper: ...</i>			—				—	
<i>Importers:</i>								
<i>Hong Kong</i>								
Members of the Association of Hong Kong Rubber Footwear Importers	1,278,800	11·9			654,765	9·9		
Non-members of the Association of Hong Kong Rubber Footwear Importers	1,218,483	11·3			493,243	7·5		
<i>Other sources</i>	150,824	1·4			80,734	1·2		
	2,648,107	24·6	2,648,107	24·6	1,228,742	18·6	1,228,742	18·6
Total:			10,786,705	100·0			6,599,659	100·0

The figures in this appendix are only available for 1954 which was the last complete calendar year at the time the figures were compiled. The figures have been obtained from returns made to us by individual manufacturers and importers. They relate only to footwear covered by our inquiry (see paragraph 1 of report), and are designed to show the relative importance of the various suppliers of rubber footwear to the United Kingdom market in 1954. Rubber footwear imported by United Kingdom manufacturers is included in the totals for supply by such manufacturers and not under the figures for importers.

The import figures in this table are therefore compiled on a different basis from those shown in Appendix 4 and are not strictly comparable.

FOOTWEAR WITH CANVAS UPPERS AND RUBBER SOLES

	Quantity				Value			
	Pairs	Percent- age of total supply	Pairs	Percent- age of total supply	£	Percent- age of total sales	£	Percent- age of total sales
<i>R.F.M.A. Members:</i>								
Dunlop	8,279,392	30·7			2,433,779	28·7		
Other members	3,695,206	13·6			1,068,814	12·6		
	11,974,598	44·3	11,974,598	44·3	3,502,593	41·3	3,502,593	41·3
96 <i>Other manufacturers in the rubber footwear industry proper: ...</i>			3,314,406	12·3			1,123,540	13·4
<i>Manufacturers outside the rubber footwear industry proper: ...</i>			4,703,064	17·4			2,299,137	27·0
<i>Importers:</i>								
<i>Hong Kong</i>								
Members of the Association of Hong Kong Rubber Footwear Importers	4,293,766	15·9			917,709	10·8		
Non-members of the Association of Hong Kong Rubber Footwear Importers	2,205,227	8·2			479,714	5·6		
<i>Other sources</i>	513,038	1·9			158,186	1·9		
	7,012,031	26·0	7,012,031	26·0	1,555,609	18·3	1,555,609	18·3
Total:			27,004,099	100·0			8,480,879	100·0

APPENDIX 4

(Referred to in paragraphs 53 and 56)

Imports of all types of Rubber Footwear into the United Kingdom—1920-1955

Year	Germany		France		Sweden		Belgium		Poland		Czechoslovakia		U.S.A.		Japan		Other Foreign Countries		Total of Foreign Imports		Canada		Hong Kong		Singapore and Straits Settlement		Other British Countries		Total Imports			
	'000 Doz. Prs.	'000 £	'000 Doz. Prs.	'000 £	'000 Doz. Prs.	'000 £	'000 Doz. Prs.	'000 £	'000 Doz. Prs.	'000 £	'000 Doz. Prs.	'000 £	'000 Doz. Prs.	'000 £	'000 Doz. Prs.	'000 £	'000 Doz. Prs.	'000 £	'000 Doz. Prs.	'000 £	'000 Doz. Prs.	'000 £	'000 Doz. Prs.	'000 £	'000 Doz. Prs.	'000 £	'000 Doz. Prs.	'000 £	'000 Doz. Prs.	'000 £		
1920	2	4	6	19	NA	NA	NA	NA	NA	NA	NA	187	522	NA	NA	4	7	200	553	80	162	NIL	NIL	NIL	NIL	NEG	NEG	280	715			
1921	12	18	12	31	1	1	2	NA	NA	NA	NA	20	62	NA	NA	2	3	46	116	17	43	NIL	NIL	NIL	NIL	NEG	NEG	65	162			
1922	20	21	17	33	1	1	2	NA	NA	NA	NA	43	110	NA	NA	4	11	84	177	28	60	NIL	NIL	NIL	NIL	NEG	NEG	112	238			
1923	39	41	9	10	1	1	2	NA	NA	NA	NA	67	150	NA	NA	4	10	120	214	28	54	NIL	NIL	NIL	NIL	NEG	NEG	148	268			
1924	40	35	35	28	2	2	5	NA	NA	NA	NA	90	286	NA	NA	4	6	172	361	57	163	NIL	NIL	NIL	NIL	1	230	525				
1925	42	42	64	54	6	15	NA	NA	NA	NA	NA	95	351	NA	NA	5	6	212	467	116	367	NIL	NIL	NIL	NIL	NEG	NEG	328	834			
1926	45	50	104	104	16	32	7	6	NA	NA	NA	109	386	NA	NA	6	7	287	585	178	580	NIL	NIL	NIL	NIL	1	466	1,166				
1927	58	59	121	126	14	46	19	12	6	4	NA	85	286	NA	NA	2	3	305	535	123	365	NIL	NIL	NIL	NIL	NEG	1	428	901			
1928	85	92	101	117	33	79	156	86	22	17	NA	129	513	NA	NA	10	16	535	920	234	702	NIL	NIL	NIL	NIL	NEG	NEG	769	1,622			
1929	148	146	79	89	14	25	386	205	17	14	14	33	115	390	NEG	NEG	34	58	807	987	238	670	NIL	NIL	NIL	NIL	1	4	1,046	1,661		
1930	264	281	49	56	38	62	424	200	54	72	46	89	96	295	8	4	54	84	1,008	1,140	233	595	NIL	NIL	NIL	NIL	4	4	1,245	1,739		
1931	206	212	26	41	18	60	134	61	91	57	157	178	54	195	235	199	55	48	976	1,050	191	486	NIL	NIL	5	3	NEG	NEG	1,172	1,539		
1932	71	68	3	5	8	19	6	3	199	86	55	57	2	6	518	339	25	19	888	602	102	288	NEG	NEG	4	4	NEG	NEG	994	895		
1933	24	17	NEG	NEG	1	6	17	NEG	NEG	1	1	28	19	1	4	477	274	7	4	543	336	181	396	43	29	84	104	1	1	852	866	
1934	7	6	NEG	NEG	8	10	1	1	NEG	NEG	7	8	1	3	23	13	2	3	43	44	264	429	172	114	11	11	12	8	502	605		
1935	3	4	NEG	NEG	4	11	NEG	NEG	NIL	NIL	7	11	1	3	6	4	1	2	22	34	283	473	208	152	3	3	1	NEG	517	662		
1936	14	15	NEG	NEG	1	7	NA	NA	NIL	NIL	14	20	NA	NA	11	5	5	11	46	58	452	762	294	191	NA	NA	10	6	802	1,017		
1937	9	14	1	2	3	8	NA	NA	NIL	NIL	32	46	NA	NA	8	5	4	9	57	84	439	837	420	218	NA	NA	1	1	917	1,140		
1938	6	10	2	3	3	9	NA	NA	NIL	NIL	17	22	NA	NA	4	2	4	10	36	56	399	691	615	326	NA	NA	9	7	1,059	1,080		
1939	6	9	7	15	3	9	NA	NA	NIL	NIL	6	7	NA	NA	3	2	7	15	32	57	404	791	717	408	NA	NA	6	4	1,159	1,260		
1940	1	1	1	3	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NA	NA	2	1	NEG	NEG	4	5	236	767	738	585	NIL	NIL	13	10	991	1,367	
1941	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NEG	NEG	1	37	131	645	798	NIL	NIL	1	1	683	931		
1942	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NEG	NEG	NEG	NEG	61	226	137	181	NIL	NIL	5	6	203	413	
1943	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NEG	NEG	NEG	NEG	4	34	NIL	NIL	NIL	NIL	1	2	4	36	
1944	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NEG	1	NEG	1	NEG	1	NEG	NIL	NIL	NIL	NIL	NEG	NEG	2	
1945	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	10	83	NIL	NIL	NEG	NEG	11	91	110	553	NIL	NIL	NIL	NIL	NIL	NIL	NEG	NEG	121	644	
1946	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	1	4	NIL	NIL	NEG	NEG	1	6	141	544	NIL	NIL	NIL	NIL	NIL	NIL	NEG	NEG	142	550	
1947	NEG	NEG	NEG	NEG	1	1	NEG	NEG	1	NIL	NIL	29	104	NEG	NEG	1	NIL	NIL	NEG	NEG	29	107	213	824	1	2	NEG	NEG	243	933		
1948	NIL	NIL	3	30	3	3	NEG	NEG	1	NIL	NIL	NEG	3	NEG	NEG	1	NEG	NEG	2	8	5	45	83	356	247	565	NEG	NEG	7	335	973	
1949	1	4	4	4	1	4	NEG	NEG	1	NIL	NIL	8	54	NEG	1	NEG	NEG	7	35	18	102	42	203	255	706	NEG	NEG	7	316	1,013		
1950	1	3	1	9	4	2	NEG	NEG	1	NIL	NIL	15	48	NEG	1	NEG	NEG	27	102	44	165	20	131	454	857	1	2	23	527	1,006		
1951	NEG	NEG	1	1	1	4	NEG	NEG	1	NIL	NIL	19	83	NEG	2	NEG	NEG	42	248	62	343	53	633	275	869	NEG	NEG	19	400	1,868		
1952	NEG	NEG	NEG	2	1	6	NEG	NEG	1	NIL	NIL	16	82	NEG	1	NEG	NEG	21	123	40	214	12	144	253	786	NEG	1	3	308	1,154		
1953	1	4	NEG	2	1	6	1	3	NIL	NIL	30	108	NEG	NEG	NIL	NIL	12	106	45	229	7	72	426	1,412	NEG	NEG	17	44	495	1,758		
1954	14	57	6	21	2	12	2	10	NIL	NIL	39	123	NEG	NEG	NEG	NEG	44	273	107	496	4	38	752	2,223	NEG	NEG	16	32	879	2,789		
1955	27	105	28	71	1	7	NEG	3	2	5	NIL	NIL	NEG	NEG	1	NIL	NIL	52	266	110	438	9	82	963	2,921	NEG	NEG	16	1,089	3,477		

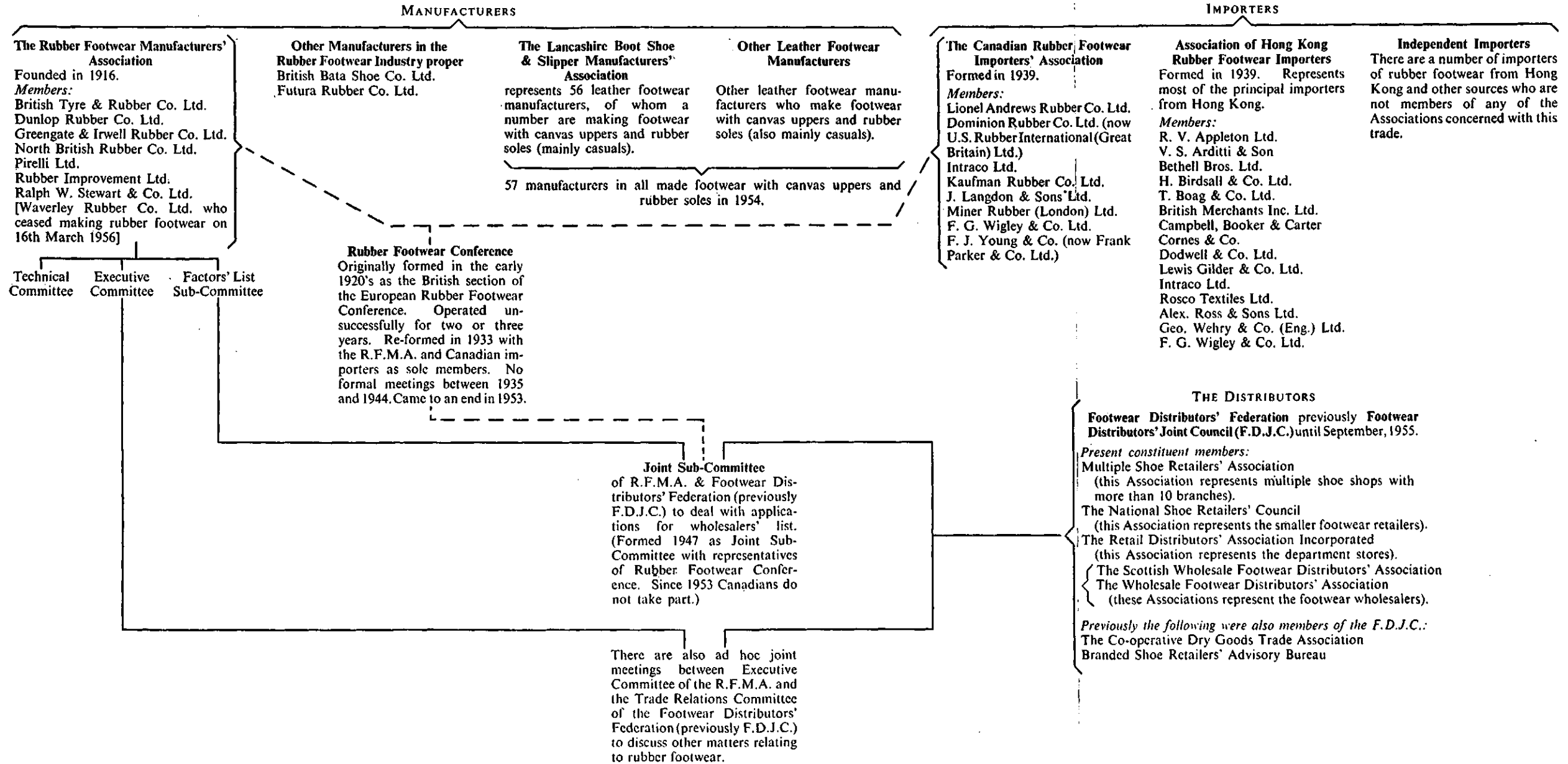
Sources: for 1920-1946: Annual Statements of Trade; for 1947-1955: Board of Trade Statistics Division.

NEG: (less than ½ unit)
 NA: (not available—included in Other Foreign Countries or Other British Countries)

APPENDIX 5

(Referred to in paragraphs 76, 173 and 176)

The Organization of the Rubber Footwear Industry



APPENDIX 6

(Referred to in paragraph 78)

The Rubber Footwear Manufacturers' Association

RULES

1. NAME

The name of the Association shall be "The Rubber Footwear Manufacturers' Association".

2. OBJECTS

(a) To watch over, protect and advance the interest of the Rubber Footwear Manufacturers in the United Kingdom.

(b) To take such action as it may from time to time consider necessary to prevent unfair or injurious competition arising in the Rubber Footwear manufacturing industry, and to establish conditions and usages, which shall be reasonable, fair and just to all parties concerned.

(c) To take action, either alone or in conjunction with any other body or individual person in any respect that shall be beneficial to members of the Association and to the Rubber Footwear Industry generally and for a like purpose to become a member of, or affiliated to, any Association or Federation formed to act on behalf of and to protect the interests of the British Rubber and Allied Manufacturing Industries.

3. MEMBERSHIP

Membership shall only be open to firms or companies bona-fide engaged in the manufacture in the United Kingdom of Rubber Footwear.

In order to qualify for membership at least 50 per cent. of the total footwear production of the firm or company applying must during the year next preceding the year of application have been of footwear other than moulded articles.

3A. All New Members shall as from the date of election to membership pay a deposit to the Association of the sum of £500. This deposit shall be repayable to the Member in full at the end of five years' membership, but shall be forfeited to the Association if for any reason the membership does not continue for a full period of five years.

4. MANAGEMENT

The Management shall be vested in the whole of the membership who will be entitled to send one voting representative to all Meetings. Each Member must advise the Secretary, in writing, of the name of its accredited representative before such representative shall be entitled to vote at any Meeting.

5. A General Meeting shall be held during the first quarter ending on the 30th June, each year, and shall:—

(a) Elect a Chairman, Secretary and Auditor for the ensuing year.

(b) Receive and pass accounts for the previous year ending on the 31st March.

(c) To transact any other ordinary business of the Association which may be lawfully transacted at an ordinary Meeting.

6. A General Meeting may be called at any time at the discretion of the Chairman, or on the request in writing to the Secretary, of not less than one-third of the Members of the Association.

7. A quorum at all Meetings to be not less than one-half of the total number of Members of the Association.

8. Voting at all meetings to be by a show of hands only and in case of an equality of votes, the Chairman shall have a second or casting vote.

9. A General Meeting shall have power to appoint Executive or Sub-Committees with power to act on definite terms of reference.

10. NOTICE OF MEETINGS

Not less than 7 days Notice of all Meetings shall be given by the Secretary with an Agenda giving details of all matters to be discussed.

11. SUBSCRIPTIONS

The Financial Year shall be from 1st April to 31st March in each year and the Subscription shall be £6 6s. 0d. per annum for each Member.

12. LEVIES

A General Meeting shall have power to raise further funds at any time during the year by means of levies, should the Members' subscriptions for the year for any reason prove inadequate for the requirements of the Association.

13. ADMISSION OF MEMBERS

New Members may be elected at a General Meeting which shall have an absolute discretion in the matter of election and may reject any application without assigning any reason therefor.

14. NOTICE OF WITHDRAWAL

Any Member may withdraw from the Association by giving six calendar months' notice in writing to the Secretary, but shall be deemed to remain a Member of the Association for all purposes until the expiration of such notice.

15. ALTERATION OF RULES

No alteration shall be made to the Rules of the Association except by the vote of not less than 75 per cent. of the Members of the Association in General Meeting specially called for the purpose.

16. ACCOUNTS AND LISTS OF MEMBERS

The Accounts of the Association and the List of Members of the Association shall be open to the inspection of every Member of the Association at all reasonable time.

17. EXPULSION

A Member may be expelled by a vote of at least 75 per cent. of the total membership of the Association given at a General Meeting specially called for the purpose and upon such expulsion a Member shall not be entitled to any repayment of his subscription or any sums paid by him by any levy to the funds of the Association.

18. FEDERATION

The Association shall become a member of the Federation of British Rubber Manufacturers' Associations and shall appoint representatives, by election, to the Council of such Federation, who shall attend Association Meetings to report on the work of the Federation and to hear the views of the Members.

19. All Members of the Association shall be sent a copy of the Rules of the Association and upon receipt thereof shall be bound thereby and shall observe the rules, regulations and conditions prescribed by the Association.

20. The Association may be dissolved by the vote of not less than 75 per cent. of the Members of the Association in General Meeting specially called for the purpose.

24th May, 1949.

APPENDIX 7

(Referred to in paragraph 110)

Table giving examples of prices charged by R.F.M.A. members for rubber boots and sports shoes

BOOTS 1955—1956 PRICE LISTS

The ranges shown are not comprehensive

Men's

	M.	W.	R.	M.	W.	R.	M.	W.	R.	M.	W.	R.	M.	W.	R.	M.	W.	R.	M.	W.	R.												
Dunlop	Landmark Knee	31/3	36/-	48/9	Safety Knee	29/10	34/1	45/6	Solent Knee	27/-	31/4	42/6				*Warwick Knee	20/-	22/10	30/6				*Lumber Ankle	18/11	21/7	28/9	*Target Short Knee	18/2	20/9	27/9			
North British ...	Royal Scot Knee	31/3	36/-	48/9	Safety Knee	29/10	34/1	45/6	Blue Bar Knee	27/-	31/4	42/6		Blue Bar Ankle	21/11	25/1	33/6	*Century Knee	20/-	22/10	30/6	Argyll Short Knee	20/-	22/10	30/6	*Century Ankle	18/11	21/7	28/9	*Atholl Short Knee	18/2	20/9	27/9
British Tyre & Rubber	Bulls Eye Knee	31/3	35/9	47/9												*Trent Knee	20/-	22/10	30/6				*Norfolk Ankle	18/11	21/7	28/9	*Tiller Short Knee	18/2	20/9	27/9			
Pirelli																*Euston Knee	20/-	22/10	30/6		Holborn Short Knee	20/-	22/10	30/6									
Waverley										Safety Knee & Ankle	24/8	28/1	37/4			*Men's Knee	20/-	22/10	30/6				*Ankle Boot 278	18/11	21/7	28/9							
Greengate																*Men's Knee	20/-	22/10	30/6†														

*Women's
Bright Wellingtons*

	M.	W.	R.	
Dunlop	*Bright Wellingtons	11/6	13/1½	17/6‡
North British ...	*Bright Wellingtons	11/6	13/1½	17/6‡
British Tyre & Rubber ...	*Bright Wellingtons	11/6	13/1½†	17/6†
Pirelli	—			
Waverley	*Bright Wellingtons	11/6	—	—
Greengate	—			
Stewart	*[Boys] Bright Wellingtons	11/6	—	—

Toddlers'

	M.	W.	R.	
Dunlop	*Toddlers' Wellingtons	5/2	5/11	7/11
North British ...	*Bootlet	5/2	5/11	7/11
British Tyre & Rubber ...	—			
Pirelli	—			
Waverley	*Toddlers	5/2	5/11	7/11
Greengate	*Toddlers	5/2	5/11	7/11†

Footnotes:

M. = Manufacturers' Price to Wholesaler.
W. = Wholesalers' Price to Retailer.
R. = Retail selling price.

* = Basic standard line.
† = Suggested price only.
‡ = Dunlop and North British also marketed another "women's bright wellington boot" at the same manufacturers' price, but with no fixed wholesale or retail selling prices.

SPORTS SHOES—MEN'S 1955—1956 PRICE LISTS

The ranges shown are not comprehensive

	M. W. R.	M. W. R.	M. W. R.	M. W. R.	M. W. R.	M. W. R.	M. W. R.	M. W. R.
Dunlop	Green Flash 20/2 23/1 32/7	Blue Flash 15/- 17/1 23/1½	White Flash 14/1 16/1 21/7½	White Flash (Oxford) 13/8 15/7 20/9		Amber Flash 12/5 14/2 18/11		Red Flash 11/- 12/7 16/9 Laced-to-Toe
North British	Court King 21/2 24/3 34/6				Volley 13/1 14/11 19/11		Barry 11/- 12/7 16/9	
British Tyre & Rubber						Flyte 12/5 14/2 18/11	Crest 11/- 12/7 16/9 Laced-to-Toe	
Stewart					Playmore 13/1 14/11† 19/11†			
Waverley							914c 11/- 12/7 16/9 Laced-to-Toe	
Greengate		261 14/11 17/† —	215 14/2 16/2† —			259 12/5 14/2† —	258 11/9 13/5† —	190 11/- 12/7† —

	M. W. R.	M. W. R.	M. W. R.	M. W. R.	M. W. R.	M. W. R.	M. W. R.	M. W. R.
Dunlop	Red Flash (Oxford) 10/4 11/10 15/9			*Ventnor 7/1 8/1 10/9	4057 Single Texture 5/4½ 6/2† —	Single Texture 5/1 5/10† —	*Black Seaspray Plimsoll 4/6 5/2† —	
North British		Champion 9/0½ 10/4† 13/9†		*Century 7/1 8/1† 10/9†			*Thistle Black Plimsoll 4/6 5/2† —	
British Tyre & Rubber	Helston & Crest Oxford 10/4 11/10 15/9			*Winton & Stanmore 7/1 8/1 10/9				
Stewart				*Canmore 7/1 8/1† 10/9†	Oxford Single Texture 5/4½ — —	Single Texture 5/1 — —	*Union Jack Black Plimsoll 4/6 — —	
Waverley				*Double Texture Sports 7/1 8/1 10/9	Single Texture 5/4½ 6/2† —	Single Texture 5/1 5/10† —	*Bison Black Plimsoll 4/6 5/2† —	
Greengate			White Oxford 7/5 8/5½† —	*Duplex P.T. Shoe 7/1 8/1† —	109. Plimsoll 5/4½ 6/2† —	Single Texture 5/1 5/10† —	*Black Plimsoll 4/6 5/2† —	

Footnotes.

M. = Manufacturers' price to Wholesaler
W. = Wholesalers' price to Retailer
R. = Retail selling price

† = Suggested price only
* = Basic standard line

APPENDIX 8

(Referred to in paragraphs 137 and 146)

Rubber Footwear Manufacturers' Association

Hon. Secretary,
343/5, Euston Road,
London, N.W.1.

APPLICATION FORM—WHOLESALE

The Association List of Traders entitled to Wholesale terms for Rubber Footwear is established with the object of maintaining orderly lines of distribution in the interest of the Trade and the consumer. Applications for admission to the List are therefore considered in relation to the following qualifications:—

- (1) Are you carrying on a bona fide Wholesale trade in leather and/or Rubber Footwear?
- (2) Have you a Warehouse?.....
Address
- Approximate area.....sq. ft.
- (3) If goods other than footwear are stocked have you a separate department for footwear?.....
- (4) Do you engage in retail sales to the public?.....
- (5) Do you conduct any "customer's customer" trade?.....
- (6) Will you undertake to hold adequate stocks of Rubber Footwear and purchase in bulk quantities?.....
- (7) Do you employ full time Representatives calling on footwear retailers?
- State number so engaged.....

General

Acceptance implies an obligation to respect the prices and conditions of sale, as published from time to time by each individual member of the Association.

Date..... Signed.....

(Principal)
(Director)
(Secretary)
(Manager)

Address

Rubber Footwear Manufacturers' Association

Hon. Secretary,
343/5, Euston Road,
London, N.W.1.

APPLICATION FORM—MULTIPLE

The Association List of Traders entitled to Wholesale terms for Rubber Footwear is established with the object of maintaining orderly lines of distribution in the interest of the Trade and the consumer. Applications for admission to the List are therefore considered in relation to the following qualifications:—

- (1) Multiple Shoe Shop Retailers, Multiple Departmental Stores and Chain Stores to be included in the list must:—

(a) Own a minimum of ten retail footwear shops or retail stores having separate footwear departments at ten separate addresses.

(b) Undertake to purchase in bulk quantities for delivery at one central point.

- (2) State number of shops open to the public and attach complete list of addresses
- (3) Are you the sole proprietor(s) of each of these shops?.....
- (4) As goods can be delivered to one address only, give below the appointed address

General

Acceptance implies an obligation to respect the prices and conditions of sale, as published from time to time by each individual member of the Association.

Date..... Signed.....

- (Principal)
- (Director)
- (Secretary)
- (Manager)

Address

Rubber Footwear Manufacturers' Association

Hon. Secretary,
343/5, Euston Road,
London, N.W.1.

APPLICATION FORM—MAIL ORDER

The Association List of Traders entitled to Wholesale terms for Rubber Footwear is established with the object of maintaining orderly lines of distribution in the interests of the Trade and the consumer. Applications for admission to the List are therefore considered in relation to the following qualifications:—

- 1. Are you conducting a Mail Order business?.....
- 2. If so, a copy of your current catalogue should accompany this application.
- 3. Have you a separate department for handling footwear?.....
- 4. Have you a warehouse?.....

Address:

Approximate area.....sq. ft.

- 5. Do you engage in retail "over the counter" trade?.....
- 6. Will you undertake to hold adequate stocks of Rubber Footwear and purchase in bulk quantities?.....

General

Acceptance implies an obligation to respect the prices and conditions of sale as published from time to time by each individual member of the Association.

Signed.....

- (Principal)
- (Director)
- (Secretary)
- (Manager)

Date

Address

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