

Part one: GXS financial data

TABLE 1 GXS Limited—financial summary

£'000

	<i>Year ended 31 December</i>				
	<i>2000</i>	<i>2001</i>	<i>2002</i>	<i>2003</i>	<i>2004</i>
Turnover	36,127	36,859	37,475	32,852	29,251
Cost of sales	-13,519	-13,307	-10,665	-8,816	-6,589
Gross profit	22,608	23,552	26,810	24,036	22,662
Distribution and admin expenses	-15,444	-17,971	-15,011	15,571	-9,905
Other operating income	1,107	687	691	642	430
Operating profit	8,271	6,268	12,490	9,107	13,187
Exceptional charge	0	0	0	[X]	0
Interest receivable and similar income	158	463	768	1,430	2,075
Profit on ordinary activities before taxation	8,429	6,731	13,258	9,786	15,262

Source: Statutory accounts.

TABLE 2 GXS—Summary of consolidated financial results

\$ million

	<i>year ended 31 December</i>				
	<i>2000</i>	<i>2001</i>	<i>2002</i>	<i>2003</i>	<i>2004</i>
Turnover	565.7	464.2	409.5	363.5	328.6
Operating profit	30.1	-19.9	18.5	10.8	-13.2
Profit/loss before tax	110.6	117.9	-29.6	-43.7	-74.2

Source: Francisco Partners.
