



CabinetOffice

Office of the **Third Sector**

The National Survey of Third Sector Organisations

About this survey

- The purpose of this survey is to improve understanding of the factors that most influence the well-being of the sector. The results from this development stage of the survey will be used by government at all levels to inform policy development, and they will also be used to inform the main stage of the survey, which will be conducted in Autumn 2008. Your answers will remain anonymous at all times.
- This survey should be completed by the **leader of your organisation**, a member of its senior management, or a member of the trustee board or management committee.
- The survey consists of 12 sides and should take no longer than 15 minutes to complete.
- If you have any queries about the survey please do not hesitate to contact the BMG Helpline on freephone 0800 3580337, or email third.sector@bmgresearch.co.uk.
- Once you have completed the survey please return it in the pre-addressed envelope supplied by Wednesday 28 November. You do not need to add a stamp.
- If you cannot find or did not receive the pre-addressed envelope please send to Freepost, BMG Research, 7 Holt Court North, Heneage Street West, Aston Science Park, Birmingham, B7 4BR (again no stamp is needed), or contact the BMG Helpline on 0800 3580337.

Please return this survey even if it is incomplete – all the answers you provide are valuable.

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DEFINITIONS OF TERMS USED WITHIN THIS SURVEY

Third sector organisations:

Third sector organisations encompass voluntary and community organisations, charities, social enterprises, cooperatives and mutuals – both large and small.

Your local area:

This is the administrative area covered by the County Council in which your organisation is based – including your district council area.

Statutory bodies:

Statutory bodies are public sector organisations set up by local and national government to meet specific objectives and undertake agreed activities, e.g. PCT, local authority, local police authority, Department of Health.

Clients/users/beneficiaries:

By this we mean the individuals, users or organisations who are in receipt of the services your organisation provides, or who benefit from the activities of your organisation.

Guidance for organisations that are national/regional headquarters

Is your organisation a headquarters for an organisation with regional or local branches?	Yes	Do you also operate in your local area?	Yes	Please answer the survey on the basis of the work your organisation does in the area in which you are located – <i>now please go to Q1</i>
			No	
	No	<i>Please go to Q1</i>		

SECTION 1: ABOUT YOUR ORGANISATION

Q1. Which of the areas listed under Q1 below does your organisation work within?

Please tick ✓ all that apply under Q1 below

Q2. What is the **main** area in which your organisation works?

Please tick ✓ one box only under Q2 below

	Q1: All areas <i>(Tick all that apply)</i>	Q2: Main area <i>(Tick one only)</i>
Culture and leisure (including arts, music, sport and recreation)	<input type="checkbox"/> ₁	<input type="checkbox"/> ₁
Economic well-being (including economic development, employment and relief of poverty)	<input type="checkbox"/> ₂	<input type="checkbox"/> ₂
Accommodation/housing	<input type="checkbox"/> ₃	<input type="checkbox"/> ₃
Community development and cohesion/civic participation	<input type="checkbox"/> ₄	<input type="checkbox"/> ₄
Education and life long learning (including training)	<input type="checkbox"/> ₅	<input type="checkbox"/> ₅
Environment (including conservation and heritage)	<input type="checkbox"/> ₆	<input type="checkbox"/> ₆
Animal welfare	<input type="checkbox"/> ₇	<input type="checkbox"/> ₇
Health and well-being (e.g. medical, health, sickness, disability)	<input type="checkbox"/> ₈	<input type="checkbox"/> ₈
International development (e.g. overseas aid, famine relief)	<input type="checkbox"/> ₉	<input type="checkbox"/> ₉
Religious / faith based activity	<input type="checkbox"/> ₁₀	<input type="checkbox"/> ₁₀
Other charitable, social or community purposes <i>(Please write in below)</i>	<input type="checkbox"/> ₉₅	<input type="checkbox"/> ₉₅

Cannot say		<input type="checkbox"/> ₉₇

Q3. Which of the groups listed under Q3 below are clients/users/beneficiaries of your organisation (by clients/users/beneficiaries we mean the individuals, users or organisations who are in receipt of the services your organisation provides)?

Please tick ✓ all that apply under Q3 below

Q4. Who are the **main** clients/users beneficiaries of your organisation?

Please tick ✓ one box only under Q4 below

	Q3: All clients/ beneficiaries (Tick all that apply)	Q4: Main client/ beneficiary group (Tick one only)
Children and/or young people	<input type="checkbox"/> 1	<input type="checkbox"/> 1
Elderly people	<input type="checkbox"/> 2	<input type="checkbox"/> 2
People with disabilities and/or special needs	<input type="checkbox"/> 3	<input type="checkbox"/> 3
Black and Minority Ethnic people	<input type="checkbox"/> 4	<input type="checkbox"/> 4
Asylum seekers/refugees	<input type="checkbox"/> 5	<input type="checkbox"/> 5
Faith communities	<input type="checkbox"/> 6	<input type="checkbox"/> 6
Lesbian, gay, bisexual or transgender people	<input type="checkbox"/> 7	<input type="checkbox"/> 7
General Public	<input type="checkbox"/> 8	<input type="checkbox"/> 8
Other third sector organisations	<input type="checkbox"/> 9	<input type="checkbox"/> 9
Other (Please write in below)	<input type="checkbox"/> 95	<input type="checkbox"/> 95
<hr style="width: 30%; margin-left: 0;"/>		
Cannot say		<input type="checkbox"/> 97

Q5. Which of the roles listed under Q5 below does your organisation undertake?

Please tick ✓ all that apply under Q5 below

Q6. What is the **main** role your organisation fulfils?

Please tick ✓ one box only under Q6 below

	Q5: All roles (Tick all that apply)	Q6: Main role (Tick one only)
Delivery of public services (e.g. social housing, health care, day centre, community safety)	<input type="checkbox"/> ₁	<input type="checkbox"/> ₁
Delivery of other services (e.g. business services, financial services, leisure, retail, manufacturing)	<input type="checkbox"/> ₂	<input type="checkbox"/> ₂
Buildings and/or facilities (e.g. community centres, village halls, religious buildings but NOT social housing)	<input type="checkbox"/> ₃	<input type="checkbox"/> ₃
Advocacy, campaigning, representation, information and research	<input type="checkbox"/> ₄	<input type="checkbox"/> ₄
Infrastructure or capacity building (i.e. acts as a coordinating or resource body)	<input type="checkbox"/> ₅	<input type="checkbox"/> ₅
Grant makers (i.e. make grants to individuals or organisations, or provide other finance)	<input type="checkbox"/> ₆	<input type="checkbox"/> ₆
Other (Please write in below)	<input type="checkbox"/> ₉₅	<input type="checkbox"/> ₉₅

Cannot say		<input type="checkbox"/> ₉₇

Q7. In which of the geographic areas listed under Q7 below does your organisation carry out its activities?

Please tick ✓ all that apply under Q7 below

Q8. What is the **main** geographic area in which your organisation carries out its activities?

Please tick ✓ one box only under Q8 below

	Q7: All areas (Tick all that apply)	Q8: Main area (Tick one only)
Your neighbourhood	<input type="checkbox"/> ₁	<input type="checkbox"/> ₁
Your local authority district	<input type="checkbox"/> ₂	<input type="checkbox"/> ₂
County-wide (where applicable)	<input type="checkbox"/> ₃	<input type="checkbox"/> ₃
Regionally/sub-regionally	<input type="checkbox"/> ₄	<input type="checkbox"/> ₄
Nationally	<input type="checkbox"/> ₅	<input type="checkbox"/> ₅
Internationally	<input type="checkbox"/> ₆	<input type="checkbox"/> ₆
Cannot say		<input type="checkbox"/> ₇

Q9. Thinking back over the last 12 months, to what extent do you think your organisation has been successful in meeting its objectives?

Please tick ✓ one box only

Very successful	Successful	Neither successful nor unsuccessful	Not very successful	Not at all successful	Don't know	Not applicable
<input type="checkbox"/> ₅	<input type="checkbox"/> ₄	<input type="checkbox"/> ₃	<input type="checkbox"/> ₂	<input type="checkbox"/> ₁	<input type="checkbox"/> ₆	<input type="checkbox"/> ₇

Q10. Looking forward over the next 12 months, how confident are you that your organisation will be successful in meeting its objectives?

Please tick ✓ one box only

Very confident	Fairly confident	Not very confident	Not at all confident	Don't know	Not applicable
<input type="checkbox"/> ₄	<input type="checkbox"/> ₃	<input type="checkbox"/> ₂	<input type="checkbox"/> ₁	<input type="checkbox"/> ₅	<input type="checkbox"/> ₆

Q11. Thinking back over the last 12 months, has your organisation had sufficient of the following resources to be successful in meeting its objectives?

Please tick ✓ one box per item

	Sufficient	Less than sufficient	Don't know	Not applicable
Overall level of income from all sources including grants, lottery, earned income and fundraising etc.	<input type="checkbox"/> ₁	<input type="checkbox"/> ₂	<input type="checkbox"/> ₃	<input type="checkbox"/> ₄
Management and leadership staff	<input type="checkbox"/> ₁	<input type="checkbox"/> ₂	<input type="checkbox"/> ₃	<input type="checkbox"/> ₄
Paid staff	<input type="checkbox"/> ₁	<input type="checkbox"/> ₂	<input type="checkbox"/> ₃	<input type="checkbox"/> ₄
Volunteers	<input type="checkbox"/> ₁	<input type="checkbox"/> ₂	<input type="checkbox"/> ₃	<input type="checkbox"/> ₄
Trustees/management committee members	<input type="checkbox"/> ₁	<input type="checkbox"/> ₂	<input type="checkbox"/> ₃	<input type="checkbox"/> ₄
Financial reserves	<input type="checkbox"/> ₁	<input type="checkbox"/> ₂	<input type="checkbox"/> ₃	<input type="checkbox"/> ₄
Space to operate (e.g. office space)	<input type="checkbox"/> ₁	<input type="checkbox"/> ₂	<input type="checkbox"/> ₃	<input type="checkbox"/> ₄
Information and communication technology	<input type="checkbox"/> ₁	<input type="checkbox"/> ₂	<input type="checkbox"/> ₃	<input type="checkbox"/> ₄
Advice and support to develop your organisation	<input type="checkbox"/> ₁	<input type="checkbox"/> ₂	<input type="checkbox"/> ₃	<input type="checkbox"/> ₄

Q12. Please think now about the local area in which your organisation is based. This is the administrative area covered by the County Council in which your organisation is based – including your district council area.

To what extent do the following local issues help, or get in the way of, your organisation's success?

Please tick ✓ one box per item

	Helps us a lot	Helps us a little	Neither helps nor gets in the way	Gets in the way a little	Gets in the way a lot	Not relevant	Don't know
Recruitment and retention of management and leadership staff for your organisation	<input type="checkbox"/> ₅	<input type="checkbox"/> ₄	<input type="checkbox"/> ₃	<input type="checkbox"/> ₂	<input type="checkbox"/> ₁	<input type="checkbox"/> ₆	<input type="checkbox"/> ₇
Recruitment and retention of paid staff for your organisation	<input type="checkbox"/> ₅	<input type="checkbox"/> ₄	<input type="checkbox"/> ₃	<input type="checkbox"/> ₂	<input type="checkbox"/> ₁	<input type="checkbox"/> ₆	<input type="checkbox"/> ₇
Access to volunteers for your organisation	<input type="checkbox"/> ₅	<input type="checkbox"/> ₄	<input type="checkbox"/> ₃	<input type="checkbox"/> ₂	<input type="checkbox"/> ₁	<input type="checkbox"/> ₆	<input type="checkbox"/> ₇
Access to trustees/management committee members for your organisation	<input type="checkbox"/> ₅	<input type="checkbox"/> ₄	<input type="checkbox"/> ₃	<input type="checkbox"/> ₂	<input type="checkbox"/> ₁	<input type="checkbox"/> ₆	<input type="checkbox"/> ₇
Access to advice and support for your organisation	<input type="checkbox"/> ₅	<input type="checkbox"/> ₄	<input type="checkbox"/> ₃	<input type="checkbox"/> ₂	<input type="checkbox"/> ₁	<input type="checkbox"/> ₆	<input type="checkbox"/> ₇
Competition from others providing similar services	<input type="checkbox"/> ₅	<input type="checkbox"/> ₄	<input type="checkbox"/> ₃	<input type="checkbox"/> ₂	<input type="checkbox"/> ₁	<input type="checkbox"/> ₆	<input type="checkbox"/> ₇

SECTION 2: LOCAL FUNDING/INCOME

Different third sector organisations have different financial arrangements. Please answer the following questions to include earned income, grants and contracts as they most closely apply to your organisation.

Q13. Does your organisation currently receive funding or income from any of the following local statutory bodies?

Please answer yes if you receive funding or income but do not know how long it will last, or if it is to end soon.

Please tick ✓ one box per item

	Yes	No	Don't know
Local authority (including town, district or county council)	<input type="checkbox"/> ₁	<input type="checkbox"/> ₂	<input type="checkbox"/> ₃
Local NHS body e.g. PCT/SHA	<input type="checkbox"/> ₁	<input type="checkbox"/> ₂	<input type="checkbox"/> ₃
Local Police/Fire Authority	<input type="checkbox"/> ₁	<input type="checkbox"/> ₂	<input type="checkbox"/> ₃
Other local partnership involving local statutory bodies	<input type="checkbox"/> ₁	<input type="checkbox"/> ₂	<input type="checkbox"/> ₃
Other local statutory funding (<i>Please write in</i>)	<input type="checkbox"/> ₉₅		

Please answer the following questions in relation to local statutory bodies, irrespective of whether you are currently receiving any funding or income from these sources.

Q14. To what extent do the following aspects of local statutory funding help, or get in the way of, your organisation's success?

Please tick ✓ one box per item

	Helps us a lot	Helps us a little	Neither helps nor gets in the way	Gets in the way a little	Gets in the way a lot	Not relevant	Don't know
The range of funding/contract opportunities available for your organisation	<input type="checkbox"/> 5	<input type="checkbox"/> 4	<input type="checkbox"/> 3	<input type="checkbox"/> 2	<input type="checkbox"/> 1	<input type="checkbox"/> 6	<input type="checkbox"/> 7
Opportunity for 3 year or longer funding for your organisation	<input type="checkbox"/> 5	<input type="checkbox"/> 4	<input type="checkbox"/> 3	<input type="checkbox"/> 2	<input type="checkbox"/> 1	<input type="checkbox"/> 6	<input type="checkbox"/> 7
Ability to recover overheads as well as direct costs through statutory funding/ contracts	<input type="checkbox"/> 5	<input type="checkbox"/> 4	<input type="checkbox"/> 3	<input type="checkbox"/> 2	<input type="checkbox"/> 1	<input type="checkbox"/> 6	<input type="checkbox"/> 7
The process involved with applying for funding/bidding for contracts	<input type="checkbox"/> 5	<input type="checkbox"/> 4	<input type="checkbox"/> 3	<input type="checkbox"/> 2	<input type="checkbox"/> 1	<input type="checkbox"/> 6	<input type="checkbox"/> 7
Payment up front/early payment by statutory bodies	<input type="checkbox"/> 5	<input type="checkbox"/> 4	<input type="checkbox"/> 3	<input type="checkbox"/> 2	<input type="checkbox"/> 1	<input type="checkbox"/> 6	<input type="checkbox"/> 7
Access to loan finance for your organisation	<input type="checkbox"/> 5	<input type="checkbox"/> 4	<input type="checkbox"/> 3	<input type="checkbox"/> 2	<input type="checkbox"/> 1	<input type="checkbox"/> 6	<input type="checkbox"/> 7
The help and support provided by local statutory bodies when applying for funding	<input type="checkbox"/> 5	<input type="checkbox"/> 4	<input type="checkbox"/> 3	<input type="checkbox"/> 2	<input type="checkbox"/> 1	<input type="checkbox"/> 6	<input type="checkbox"/> 7

Q15. Overall, how satisfied are you with local statutory funding and/or bidding arrangements?

Please tick ✓ one box only

Very satisfied	Satisfied	Neither satisfied nor dissatisfied	Dissatisfied	Very dissatisfied	Not applicable	Don't know
<input type="checkbox"/> 5	<input type="checkbox"/> 4	<input type="checkbox"/> 3	<input type="checkbox"/> 2	<input type="checkbox"/> 1	<input type="checkbox"/> 6	<input type="checkbox"/> 7

SECTION 3: NATIONAL FUNDING/INCOME

Please think now about any funding or income your organisation receives from national statutory bodies.

Q16. Does your organisation **currently** receive funding or income from any of the following **national** statutory or government bodies?

Please answer yes if you receive funding or income but do not know how long it will last, or if it is to end soon.

Please tick ✓ one box per item

	Yes	No	Don't know
Central government department (e.g. Department of Health, DCSF, DEFRA)	<input type="checkbox"/> ₁	<input type="checkbox"/> ₂	<input type="checkbox"/> ₃
Non-departmental public body (e.g. Arts Council, Sport England)	<input type="checkbox"/> ₁	<input type="checkbox"/> ₂	<input type="checkbox"/> ₃
Learning and Skills Council	<input type="checkbox"/> ₁	<input type="checkbox"/> ₂	<input type="checkbox"/> ₃
Other national statutory funding <i>(Please write in)</i>	<input type="checkbox"/> ₉₅		

Please answer the following questions in relation to national funding bodies irrespective of whether you are currently receiving any funding or income from these sources. Please exclude Big Lottery funding from your answer.

Q17. To what extent do the following aspects of **national** statutory funding help, or get in the way of, your organisation's success?

Please tick ✓ one box per item

	Helps us a lot	Helps us a little	Neither helps nor gets in the way	Gets in the way a little	Gets in the way a lot	Not relevant	Don't know
The range of funding/ contract opportunities available for your organisation	<input type="checkbox"/> ₅	<input type="checkbox"/> ₄	<input type="checkbox"/> ₃	<input type="checkbox"/> ₂	<input type="checkbox"/> ₁	<input type="checkbox"/> ₆	<input type="checkbox"/> ₇
Opportunity for 3 year or longer funding for your organisation	<input type="checkbox"/> ₅	<input type="checkbox"/> ₄	<input type="checkbox"/> ₃	<input type="checkbox"/> ₂	<input type="checkbox"/> ₁	<input type="checkbox"/> ₆	<input type="checkbox"/> ₇
Ability to recover overheads as well as direct costs through statutory funding/ contracts	<input type="checkbox"/> ₅	<input type="checkbox"/> ₄	<input type="checkbox"/> ₃	<input type="checkbox"/> ₂	<input type="checkbox"/> ₁	<input type="checkbox"/> ₆	<input type="checkbox"/> ₇
The process involved with applying for funding/bidding for contracts	<input type="checkbox"/> ₅	<input type="checkbox"/> ₄	<input type="checkbox"/> ₃	<input type="checkbox"/> ₂	<input type="checkbox"/> ₁	<input type="checkbox"/> ₆	<input type="checkbox"/> ₇
Payment up front/early payment by statutory bodies	<input type="checkbox"/> ₅	<input type="checkbox"/> ₄	<input type="checkbox"/> ₃	<input type="checkbox"/> ₂	<input type="checkbox"/> ₁	<input type="checkbox"/> ₆	<input type="checkbox"/> ₇
Access to loan finance for your organisation	<input type="checkbox"/> ₅	<input type="checkbox"/> ₄	<input type="checkbox"/> ₃	<input type="checkbox"/> ₂	<input type="checkbox"/> ₁	<input type="checkbox"/> ₆	<input type="checkbox"/> ₇
The help and support provided by national statutory bodies when applying for funding	<input type="checkbox"/> ₅	<input type="checkbox"/> ₄	<input type="checkbox"/> ₃	<input type="checkbox"/> ₂	<input type="checkbox"/> ₁	<input type="checkbox"/> ₆	<input type="checkbox"/> ₇

Q18. Overall, how satisfied are you with **national** statutory funding and/or bidding arrangements (again please exclude Big Lottery funding from your answer)?

Please tick ✓ one box only

Very satisfied	Satisfied	Neither satisfied nor dissatisfied	Dissatisfied	Very dissatisfied	Not applicable	Don't know
<input type="checkbox"/> 5	<input type="checkbox"/> 4	<input type="checkbox"/> 3	<input type="checkbox"/> 2	<input type="checkbox"/> 1	<input type="checkbox"/> 6	<input type="checkbox"/> 7

Q19. If you receive funding or income from both local **and** national statutory bodies, which would you consider to be the most important to the success of your organisation?

Please tick ✓ one box only

Local statutory funding or income	<input type="checkbox"/> 1
National statutory funding or income	<input type="checkbox"/> 2
Both equally important	<input type="checkbox"/> 3
Not applicable	<input type="checkbox"/> 4
Don't know	<input type="checkbox"/> 5

SECTION 4: LOCAL DECISION-MAKING AND PARTNERSHIP

Q20. How strongly do you agree or disagree that your organisation has the opportunity to influence **local** decision making that affects your organisation or the local area?

Please tick ✓ one box only

Strongly agree	Agree	Neither agree nor disagree	Disagree	Strongly disagree	Not applicable	Don't know
<input type="checkbox"/> 5	<input type="checkbox"/> 4	<input type="checkbox"/> 3	<input type="checkbox"/> 2	<input type="checkbox"/> 1	<input type="checkbox"/> 6	<input type="checkbox"/> 7

Q21. Please rate how strongly you agree or disagree that **local** statutory bodies

Please tick ✓ one box per item

Local statutory bodies:	Strongly agree	Agree	Neither agree nor disagree	Disagree	Strongly disagree	Not applicable	Don't know
Respect your organisation	<input type="checkbox"/> 5	<input type="checkbox"/> 4	<input type="checkbox"/> 3	<input type="checkbox"/> 2	<input type="checkbox"/> 1	<input type="checkbox"/> 6	<input type="checkbox"/> 7
Value the work of your organisation	<input type="checkbox"/> 5	<input type="checkbox"/> 4	<input type="checkbox"/> 3	<input type="checkbox"/> 2	<input type="checkbox"/> 1	<input type="checkbox"/> 6	<input type="checkbox"/> 7
Act in partnership with your organisation	<input type="checkbox"/> 5	<input type="checkbox"/> 4	<input type="checkbox"/> 3	<input type="checkbox"/> 2	<input type="checkbox"/> 1	<input type="checkbox"/> 6	<input type="checkbox"/> 7
Involve your organisation in the development of strategies relevant to its work	<input type="checkbox"/> 5	<input type="checkbox"/> 4	<input type="checkbox"/> 3	<input type="checkbox"/> 2	<input type="checkbox"/> 1	<input type="checkbox"/> 6	<input type="checkbox"/> 7
Act upon your organisation's opinions and/or responses to consultation	<input type="checkbox"/> 5	<input type="checkbox"/> 4	<input type="checkbox"/> 3	<input type="checkbox"/> 2	<input type="checkbox"/> 1	<input type="checkbox"/> 6	<input type="checkbox"/> 7

Q22. Thinking about all the answers you have given so far, overall how do the statutory bodies in your local area influence your organisation's success?

Please tick ✓ one box only

- | | | | | | | |
|--------------------------------|----------------------------|--|----------------------------|--------------------------------|----------------------------|----------------------------|
| Very positive influence | Positive influence | Neither positive nor negative influence | Negative influence | Very negative influence | Not applicable | Don't know |
| <input type="checkbox"/> 5 | <input type="checkbox"/> 4 | <input type="checkbox"/> 3 | <input type="checkbox"/> 2 | <input type="checkbox"/> 1 | <input type="checkbox"/> 6 | <input type="checkbox"/> 7 |

Q23. Why do you say that?

Please write in below

Q24. Overall, how satisfied or dissatisfied are you with the opportunities your organisation has for working in partnership with other third sector organisations locally?

Please tick ✓ one box only

- | | | | | | | |
|----------------------------|----------------------------|---|----------------------------|----------------------------|----------------------------|----------------------------|
| Very satisfied | Satisfied | Neither satisfied nor dissatisfied | Dissatisfied | Very dissatisfied | Not applicable | Don't know |
| <input type="checkbox"/> 5 | <input type="checkbox"/> 4 | <input type="checkbox"/> 3 | <input type="checkbox"/> 2 | <input type="checkbox"/> 1 | <input type="checkbox"/> 6 | <input type="checkbox"/> 7 |

Q25. Which of the following is most important to your organisation's success?

Please tick ✓ one box only

- | | |
|-------------------|----------------------------|
| Town Council | <input type="checkbox"/> 1 |
| District Council | <input type="checkbox"/> 2 |
| County Council | <input type="checkbox"/> 3 |
| None of the above | <input type="checkbox"/> 4 |
| Not applicable | <input type="checkbox"/> 5 |
| Don't know | <input type="checkbox"/> 6 |

SECTION 5: MORE ABOUT YOUR ORGANISATION

Q26. Please tell us the approximate number of full time equivalent employees currently in your organisation.

Please write in below (write '0' if none)

Q27. Please tell us the total number of volunteers, including committee/board members, that your organisation currently has on its books.

Please write in below (write '0' if none)

Q28. Please indicate your organisation's approximate total turnover or income from all sources.

Please tick ✓ one box only

- | | | |
|-----------------------------------|--------------------------|---|
| Less than £10k | <input type="checkbox"/> | 1 |
| From £10k up to £100k | <input type="checkbox"/> | 2 |
| From £100k up to £1 million | <input type="checkbox"/> | 3 |
| From £1 million up to £10 million | <input type="checkbox"/> | 4 |
| £10 million or more | <input type="checkbox"/> | 5 |
| Don't know | <input type="checkbox"/> | 6 |
| Prefer not to say | <input type="checkbox"/> | 7 |

Q29. Does your organisation receive income from any of the sources listed under Q29 below?

Please tick ✓ all that apply under Q29 below

Q30. Which of those you receive is **most important** for your organisation's success?

Please tick ✓ one box only under Q30 below

Q31. And what is the **largest** source of income that your organisation receives? Please answer for the most recent year for which accounts are available?

Please tick ✓ one box only under Q31 below

	Q29: Any income <i>(Tick all that apply)</i>	Q30: Most important <i>(Tick one only)</i>	Q31: Largest <i>(Tick one only)</i>
Donations and fundraising activities	<input type="checkbox"/> 1	<input type="checkbox"/> 1	<input type="checkbox"/> 1
Grants from non-statutory bodies	<input type="checkbox"/> 2	<input type="checkbox"/> 2	<input type="checkbox"/> 2
National Lottery (e.g. Big Lottery)	<input type="checkbox"/> 3	<input type="checkbox"/> 3	<input type="checkbox"/> 3
Grants or core funding (including Service Level Agreements)	<input type="checkbox"/> 4	<input type="checkbox"/> 4	<input type="checkbox"/> 4
Earned income from contracts	<input type="checkbox"/> 5	<input type="checkbox"/> 5	<input type="checkbox"/> 5
Earned income from trading including retail	<input type="checkbox"/> 6	<input type="checkbox"/> 6	<input type="checkbox"/> 6
Income from investments	<input type="checkbox"/> 7	<input type="checkbox"/> 7	<input type="checkbox"/> 7
Other (Please write in below)	<input type="checkbox"/> 95	<input type="checkbox"/> 95	<input type="checkbox"/> 95
<hr/>			
None	<input type="checkbox"/> 96	<input type="checkbox"/> 96	<input type="checkbox"/> 96
Cannot say		<input type="checkbox"/> 97	<input type="checkbox"/> 97

Q32. If your organisation earns income from contracts or from trading (options 5 or 6 above at questions 29 to 31), when these are combined, did they account for 50% or more of your total income. Please answer for the most recent year for which accounts are available?

Please tick ✓ one box only

- Yes 1
- No 2
- Not applicable 3
- Don't know 4

Q33. If your organisation does generate a surplus or profit from its contracts or trading, do you use it to further your social or environmental goal? This could include reinvesting it in your or another third sector organisation or in the community.

Please tick ✓ one box only

- | | |
|---|----------------------------|
| Yes - we use up to 50% of the surplus/profit | <input type="checkbox"/> 1 |
| Yes - we use 50% or more of the surplus/profit | <input type="checkbox"/> 2 |
| Not applicable - we do not make a surplus/profit | <input type="checkbox"/> 3 |
| No | <input type="checkbox"/> 4 |
| Don't know | <input type="checkbox"/> 5 |

Q34. Social enterprises are businesses with primarily social objectives whose surpluses are largely reinvested for that purpose in the business or community, rather than being driven by the need to maximise profit for shareholders and owners.

Does this describe your organisation?

Please tick ✓ one box only

- | | |
|------------|----------------------------|
| Yes | <input type="checkbox"/> 1 |
| No | <input type="checkbox"/> 2 |
| Don't know | <input type="checkbox"/> 3 |

Q35. What should be the priority for government support for third sector organisations?

Please write in below

Q36. Do you have any further comments about this survey or the issues it covers?

Please write in below

SECTION 6: YOUR DETAILS

There may be further issues related to this topic on which we would value your opinion. Would you be willing for BMG Research, or another research organisation commissioned by the Office of the Third Sector, to contact you in the future?

Yes ₁
No ₂

So we can ensure contact details for your organisation are up to date please complete the following in CAPITALS:

Please be assured that your answers will remain anonymous at all times.

Your name: _____

Your role/title: _____

Your contact number (including STD code): _____

Thank you very much for taking part in this survey.

Please return your questionnaire in the pre-paid envelope provided to:

BMG Research
7 Holt Court North
Heneage Street West
Aston Science Park
BIRMINGHAM
B7 4BR

Please return your questionnaire by 28 November 2007.