

Microgeneration - Non-Domestic Survey (JN572166)**Q3 - How many properties do you own/manage?****Base : All registered social landlords, commercial landlords and private landlords for residential property**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commercial Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	76	37	37	-	-	2	-	-
1	20 26%	3 8%	17 46%	-	-	-	-	-
2 - 5	9 12%	2 5%	6 16%	-	-	1 50%	-	-
6 - 10	3 4%	1 3%	2 5%	-	-	-	-	-
11 - 20	5 7%	2 5%	3 8%	-	-	-	-	-
21 - 50	7 9%	5 14%	2 5%	-	-	-	-	-
51 - 100	3 4%	1 3%	2 5%	-	-	-	-	-
101 - 200	7 9%	4 11%	3 8%	-	-	-	-	-
200+	18 24%	16 43%	1 3%	-	-	1 50%	-	-
Don't know	4 5%	3 8%	1 3%	-	-	-	-	-

Microgeneration - Non-Domestic Survey (JN572166)**Q4 - Does your company/organisation own the building or rent from a landlord?****Base : All building/facilities managers in the public sector and business owner/facilities manager for a business premises**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	74	-	-	36	38	-	27	46
The company/organisation rents the building from a landlord	27 36%	-	-	16 44%	11 29%	-	27 100%	-
The company/organisation owns the building	46 62%	-	-	20 56%	26 68%	-	-	46 100%
Don't know	1 1%	-	-	-	1 3%	-	-	-

Microgeneration - Non-Domestic Survey (JN572166)**Q5 - Do you share the building with any other businesses?****Base : All building/facilities managers in the public sector and business owner/facilities manager for a business premises**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	74	-	-	36	38	-	27	46
Yes	14 19%	-	-	5 14%	9 24%	-	4 15%	9 20%
No	60 81%	-	-	31 86%	29 76%	-	23 85%	37 80%
Don't know	-	-	-	-	-	-	-	-

Microgeneration - Non-Domestic Survey (JN572166)**Q6 - How many people are employed in your premises?****Base : All building/facilities managers in the public sector and business owner/facilities manager for a business premises**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	74	-	-	36	38	-	27	46
0 - 4	15	-	-	15	-	-	6	9
	20%	-	-	42%	-	-	22%	20%
5 - 9	7	-	-	7	-	-	3	4
	9%	-	-	19%	-	-	11%	9%
10 - 19	9	-	-	8	1	-	2	7
	12%	-	-	22%	3%	-	7%	15%
20 - 49	5	-	-	2	3	-	2	2
	7%	-	-	6%	8%	-	7%	4%
50 - 99	5	-	-	1	4	-	3	2
	7%	-	-	3%	11%	-	11%	4%
100+	32	-	-	2	30	-	11	21
	43%	-	-	6%	79%	-	41%	46%
Don't know	1	-	-	1	-	-	-	1
	1%	-	-	3%	-	-	-	2%

Microgeneration - Non-Domestic Survey (JN572166)**Q7 - How long have you owned or rented these premises?****Base : All building/facilities managers in the public sector and business owner/facilities manager for a business premises**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	74	-	-	36	38	-	27	46
Less than 1 year	2 3%	-	-	1 3%	1 3%	-	2 7%	-
Between 1 and 3 years	4 5%	-	-	2 6%	2 5%	-	3 11%	1 2%
Between 3 and 5 years	7 9%	-	-	7 19%	-	-	5 19%	2 4%
Between 5 and 10 years	8 11%	-	-	5 14%	3 8%	-	2 7%	6 13%
Longer than 10 years	51 69%	-	-	21 58%	30 79%	-	14 52%	36 78%
Don't know	2 3%	-	-	-	2 5%	-	1 4%	1 2%

Microgeneration - Non-Domestic Survey (JN572166)**Q8 - For how long do you intend to stay in these premises?****Base : All building/facilities managers in the public sector and business owner/facilities manager for a business premises**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	74	-	-	36	38	-	27	46
Less than 1 year	2 3%	-	-	2 6%	-	-	1 4%	1 2%
Between 1 and 3 years	3 4%	-	-	1 3%	2 5%	-	2 7%	1 2%
Between 3 and 5 years	2 3%	-	-	2 6%	-	-	1 4%	1 2%
Between 5 and 10 years	4 5%	-	-	2 6%	2 5%	-	1 4%	3 7%
Longer than 10 years	57 77%	-	-	25 69%	32 84%	-	20 74%	36 78%
Don't know	6 8%	-	-	4 11%	2 5%	-	2 7%	4 9%

Microgeneration - Non-Domestic Survey (JN572166)**Q9 - What is the main use of the building(s) you own or manage?****Base : All respondents**

	Total	Respondent				Rented or owned?		
		Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Residential	42 28%	28 76%	9 24%	4 11%	- -	1 50%	1 4%	3 7%
Offices	24 16%	4 11%	10 27%	3 8%	7 18%	- -	5 19%	5 11%
Education	22 15%	- -	- -	1 3%	21 55%	- -	6 22%	16 35%
Others	22 15%	1 3%	8 22%	11 31%	1 3%	1 50%	7 26%	5 11%
Healthcare	13 9%	- -	1 3%	5 14%	7 18%	- -	2 7%	10 22%
Conference Centre	8 5%	- -	8 22%	- -	- -	- -	- -	- -
Leisure industry (hotel, sports centres etc)	6 4%	- -	1 3%	4 11%	1 3%	- -	2 7%	2 4%
Retail	5 3%	1 3%	- -	4 11%	- -	- -	1 4%	3 7%
Warehouse/storage	4 3%	- -	- -	4 11%	- -	- -	3 11%	1 2%
Council/Local Authority	4 3%	3 8%	- -	- -	1 3%	- -	- -	1 2%
Don't know	- -	- -	- -	- -	- -	- -	- -	- -

Microgeneration - Non-Domestic Survey (JN572166)**Q10 - Which of the following best describes the heating and hot water system in your property?****Base : All respondents**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
The system serves only this business	134 89%	33 89%	30 81%	33 92%	36 95%	2 100%	26 96%	43 93%
This business shares a common heating and hot water system with one or more other businesses.	15 10%	3 8%	7 19%	3 8%	2 5%	- -	1 4%	3 7%
Don't know	1 1%	1 3%	- -	- -	- -	- -	- -	- -

Microgeneration - Non-Domestic Survey (JN572166)**Q11 - What is your main fuel source for heating and hot water in the building?****Base : All respondents**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Mains gas	111 74%	30 81%	21 57%	26 72%	33 87%	1 50%	21 78%	37 80%
Electricity	26 17%	7 19%	10 27%	7 19%	1 3%	1 50%	5 19%	3 7%
Oil	9 6%	-	3 8%	3 8%	3 8%	-	1 4%	5 11%
Coal/coke	1 1%	-	-	-	1 3%	-	-	1 2%
LPG	1 1%	-	1 3%	-	-	-	-	-
Biomass	-	-	-	-	-	-	-	-
Don't know	2 1%	-	2 5%	-	-	-	-	-

Microgeneration - Non-Domestic Survey (JN572166)

Q12 - Which of the following best describes how the heating bill is paid in one of your typical properties, this means the most common type of property that you have?

Base : All registered social landlords, commercial landlords and private landlords for residential property

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	76	37	37	-	-	2	-	-
The company/organisation pays the heating bill for all parts of the building and recover(s) the costs through rent or a service charge	34 45%	10 27%	23 62%	-	-	1 50%	-	-
The company/organisation pays the heating bill for the communal areas and the tenants pay their own heating costs	19 25%	14 38%	4 11%	-	-	1 50%	-	-
The tenants pay all of the heating costs for the building	17 22%	11 30%	6 16%	-	-	-	-	-
The company pays for it	4 5%	1 3%	3 8%	-	-	-	-	-
Other	2 3%	1 3%	1 3%	-	-	-	-	-
Don't know	-	-	-	-	-	-	-	-

Microgeneration - Non-Domestic Survey (JN572166)

**Q13 - What is your best estimate of your monthly bills for heating one of your typical properties, this means the most common type of property that you have?
Base : All registered social landlords, commercial landlords and private landlords for residential property whose company/organisation pays the heating bill**

	Respondent			Rented or owned?				
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	53	24	27	-	-	2	-	-
£1,000 or less	11 21%	5 21%	6 22%	-	-	-	-	-
More than £1,001	9 17%	2 8%	7 26%	-	-	-	-	-
Don't know	33 62%	17 71%	14 52%	-	-	2 100%	-	-

Microgeneration - Non-Domestic Survey (JN572166)**Q14 - Who pays the electricity bills in one of your typical properties, this means the most common type of property that you have?****Base : All registered social landlords, commercial landlords and private landlords for residential property**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commercial Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	76	37	37	-	-	2	-	-
The company/organisation pays the electricity bill for all parts of the building and recover(s) the costs through rent or a service charge	36 47%	9 24%	26 70%	-	-	1 50%	-	-
The tenants pay all of the electricity bills	18 24%	12 32%	6 16%	-	-	-	-	-
The company/organisation pays the electricity bill for the communal areas and the tenants pay their own electricity bills	17 22%	14 38%	2 5%	-	-	1 50%	-	-
The company pays for it	4 5%	1 3%	3 8%	-	-	-	-	-
Other	1 1%	1 3%	-	-	-	-	-	-
Don't know	-	-	-	-	-	-	-	-

Microgeneration - Non-Domestic Survey (JN572166)

Q15 - What is your best estimate of your monthly electricity bills for one of your typical properties, this means the most common type of property that you have?

Base : All registered social landlords, commercial landlords and private landlords for residential property whose company/organisation pays the electricity bill

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	53	23	28	-	-	2	-	-
£750 or less	10 19%	4 17%	6 21%	-	-	-	-	-
More than £751	10 19%	3 13%	7 25%	-	-	-	-	-
Don't know	33 62%	16 70%	15 54%	-	-	2 100%	-	-

Microgeneration - Non-Domestic Survey (JN572166)**Q16a - Who pays the heating bills for your premises?**

Base : All buildings/facilities managers in the public sector and business owner/facilities manager for a business premises that rent their building from a landlord

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	28	-	-	16	12	-	27	-
The company/organisation pays bills for the whole premises	26 93%	-	-	14 88%	12 100%	-	25 93%	-
The landlord pays the bills and I pay a service charge	2 7%	-	-	2 13%	-	-	2 7%	-
The company/organisation pays for the premises but not for the communal areas	-	-	-	-	-	-	-	-
The landlord pays the bills and they are included in the rent	-	-	-	-	-	-	-	-
Don't know	-	-	-	-	-	-	-	-

Microgeneration - Non-Domestic Survey (JN572166)**Q16b - Who pays the heating bills for your premises?****Base : All buildings/facilities managers in the public sector and business owner/facilities manager for a business premises that own their building**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	46	-	-	20	26	-	-	46
The company/organisation pays bills for the whole premises	45 98%	-	-	19 95%	26 100%	-	-	45 98%
The company/organisation pays for the premises but not for the communal areas	1 2%	-	-	1 5%	-	-	-	1 2%
Don't know	-	-	-	-	-	-	-	-

Microgeneration - Non-Domestic Survey (JN572166)**Q17 - What is your best estimate of your monthly heating bill?****Base : All building/facilities managers in the public sector and business owner/facilities manager for a business premises whose company/organisation pays the heating bill**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	74	-	-	36	38	-	27	46
£74 or less	10 14%	-	-	10 28%	-	-	4 15%	6 13%
£75 to £250	10 14%	-	-	10 28%	-	-	5 19%	5 11%
£251 to £1,000	9 12%	-	-	5 14%	4 11%	-	-	9 20%
More than £1,001	16 22%	-	-	2 6%	14 37%	-	7 26%	9 20%
Don't know	29 39%	-	-	9 25%	20 53%	-	11 41%	17 37%
Mean	5717.24	-	-	3965.93	8344.22	-	7627.88	4663.10
Std. Dev	16424.45	-	-	19197.13	11063.30	-	24706.94	9677.70
Median	417	-	-	88	3125	-	225	450

Microgeneration - Non-Domestic Survey (JN572166)**Q18a - Who pays the electricity bills for your premises?**

Base : All buildings/facilities managers in the public sector and business owner/facilities manager for a business premises that rent their building from a landlord

	Total	Respondent			Rented or owned?			
		Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	28	-	-	16	12	-	27	-
The company/organisation pays bills for the whole premises	25 89%	-	-	14 88%	11 92%	-	24 89%	-
The landlord pays the bills and I pay a service charge	2 7%	-	-	2 13%	-	-	2 7%	-
The landlord pays the bills and they are included in the rent	1 4%	-	-	-	1 8%	-	1 4%	-
The company/organisation pays for the premises but does not pay for the communal areas	-	-	-	-	-	-	-	-
Don't know	-	-	-	-	-	-	-	-

Microgeneration - Non-Domestic Survey (JN572166)**Q18b - Who pays the electricity bills for your premises?****Base : All buildings/facilities managers in the public sector and business owner/facilities manager for a business premises that own their building**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	46	-	-	20	26	-	-	46
The company/organisation pays bills for the whole premises	45 98%	-	-	20 100%	25 96%	-	-	45 98%
The company/organisation pays for the premises but not for the communal areas	-	-	-	-	-	-	-	-
Don't know	1 2%	-	-	-	1 4%	-	-	1 2%

Microgeneration - Non-Domestic Survey (JN572166)**Q19 - What is your best estimate of your monthly electricity bills?****Base : All building/facilities managers in the public sector and business owner/facilities manager for a business premises whose company/organisation pays the electricity bill**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	72	-	-	36	36	-	26	45
£74 or less	9 13%	-	-	9 25%	-	-	3 12%	6 13%
£75 to £250	8 11%	-	-	8 22%	-	-	3 12%	5 11%
£251 to £1,000	14 19%	-	-	10 28%	4 11%	-	4 15%	10 22%
More than £1,001	12 17%	-	-	2 6%	10 28%	-	7 27%	5 11%
Don't know	29 40%	-	-	7 19%	22 61%	-	9 35%	19 42%
Mean	4618.60	-	-	2004.72	10033.07	-	6269.00	3539.50
Std. Dev	11116.15	-	-	9237.50	12985.32	-	13009.48	9808.90
Median	345	-	-	175	4300	-	425	320

Microgeneration - Non-Domestic Survey (JN572166)**Q20 - Does your business currently have a service contract for your heating system ie. a contract that includes servicing and maintenance costs?****Base : All respondents**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Yes	98 65%	26 70%	22 59%	17 47%	32 84%	1 50%	18 67%	31 67%
No	50 33%	11 30%	13 35%	19 53%	6 16%	1 50%	9 33%	15 33%
Don't know	2 1%	-	2 5%	-	-	-	-	-

Microgeneration - Non-Domestic Survey (JN572166)**Q21 - When was the last time you replaced the boiler(s) in your building?****Base : All respondents**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Less than 2 years ago	34 23%	13 35%	6 16%	4 11%	11 29%	-	3 11%	12 26%
2 - 3 years ago	15 10%	3 8%	4 11%	7 19%	1 3%	-	3 11%	5 11%
4 - 5 years ago	14 9%	2 5%	3 8%	4 11%	5 13%	-	3 11%	6 13%
6 - 9 years ago	12 8%	3 8%	3 8%	4 11%	2 5%	-	3 11%	3 7%
More than 10 years ago	17 11%	5 14%	1 3%	3 8%	8 21%	-	2 7%	8 17%
Has not been changed since you have owned/ managed the building	37 25%	8 22%	10 27%	10 28%	7 18%	2 100%	7 26%	10 22%
Don't know	21 14%	3 8%	10 27%	4 11%	4 11%	-	6 22%	2 4%

Microgeneration - Non-Domestic Survey (JN572166)**Q22 - Which of the following statements best describes your reason for replacing your system?****Base : All respondents that have replaced the boiler(s) in their building**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	92	26	17	22	27	-	14	34
The boiler(s) were getting old and unreliable so they were replaced before they broke down	43 47%	10 38%	6 35%	10 45%	17 63%	-	7 50%	20 59%
The boiler(s) were broken down and could not be repaired	21 23%	7 27%	6 35%	5 23%	3 11%	-	1 7%	7 21%
The boiler(s) were replaced with newer models primarily to reduce energy bills	13 14%	4 15%	2 12%	2 9%	5 19%	-	3 21%	3 9%
Other	5 5%	3 12%	1 6%	1 5%	-	-	1 7%	-
The boiler(s) or heating system were replaced as part of planned building refurbishment	4 4%	1 4%	1 6%	2 9%	-	-	1 7%	1 3%
The boiler(s) were replaced with more environmentally friendly models	1 1%	-	-	-	1 4%	-	-	1 3%
The boiler(s) were replaced because the old system did not provide sufficient heating/hot water	-	-	-	-	-	-	-	-
Don't know	5 5%	1 4%	1 6%	2 9%	1 4%	-	1 7%	2 6%

Microgeneration - Non-Domestic Survey (JN572166)**Q23 - Before you replaced your boiler / heating system, did you investigate any alternative systems before making a final decision?****Base : All respondents that have replaced the boiler(s) in their building**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	92	26	17	22	27	-	14	34
Yes, I investigated one or more alternatives	40 43%	15 58%	6 35%	8 36%	11 41%	-	3 21%	16 47%
No, I chose the system that was similar to the existing one	42 46%	9 35%	11 65%	12 55%	10 37%	-	7 50%	14 41%
Don't know	10 11%	2 8%	-	2 9%	6 22%	-	4 29%	4 12%

Microgeneration - Non-Domestic Survey (JN572166)**Q24 - What impact, if any, have changes in fuel prices had on the profitability of your company/organisation?****Base : All commercial landlords, business owners/facilities manager for business premises and private landlords (for residential property)**

	Respondent					Rented or owned?		
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	75	-	37	36	-	2	16	20
Increased greatly	12 16%	-	5 14%	7 19%	-	-	4 25%	3 15%
Increased slightly	20 27%	-	10 27%	9 25%	-	1 50%	4 25%	5 25%
Not increased nor decreased	20 27%	-	11 30%	9 25%	-	-	2 13%	7 35%
Decreased slightly	12 16%	-	7 19%	4 11%	-	1 50%	2 13%	2 10%
Decreased greatly	6 8%	-	1 3%	5 14%	-	-	3 19%	2 10%
Don't know	5 7%	-	3 8%	2 6%	-	-	1 6%	1 5%
NET : Increased	32 43%	-	15 41%	16 44%	-	1 50%	8 50%	8 40%
NET : Decreased	18 24%	-	8 22%	9 25%	-	1 50%	5 31%	4 20%

Microgeneration - Non-Domestic Survey (JN572166)**Q31 - In general, how do you make decisions about investing in such products?****Base : All respondents**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Seek advice from energy efficiency experts (for example, the Carbon Trust)	75 50%	19 51%	13 35%	13 36%	29 76%	1 50%	11 41%	30 65%
Calculate future costs and benefits	72 48%	18 49%	20 54%	12 33%	21 55%	1 50%	14 52%	19 41%
Compare quotations from manufacturers/installers	66 44%	17 46%	16 43%	13 36%	19 50%	1 50%	15 56%	17 37%
View a consultant's report	43 29%	11 30%	11 30%	7 19%	14 37%	- -	7 26%	14 30%
NA / Didn't invest in these products	9 6%	2 5%	2 5%	5 14%	- -	- -	4 15%	1 2%
Other	7 5%	2 5%	2 5%	- -	3 8%	- -	1 4%	2 4%
Don't know	8 5%	3 8%	2 5%	3 8%	- -	- -	1 4%	2 4%

Microgeneration - Non-Domestic Survey (JN572166)**Q32 - If you were to make an investment in an energy -efficiency product, over what period would you expect the energy savings to pay back the capital cost?****Base : All respondents**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Less than a year	11 7%	2 5%	2 5%	5 14%	2 5%	-	-	7 15%
1 - 2 years	28 19%	6 16%	7 19%	8 22%	7 18%	-	4 15%	11 24%
3 - 4 years	26 17%	3 8%	10 27%	6 17%	6 16%	1 50%	5 19%	7 15%
5 years	41 27%	9 24%	9 24%	7 19%	15 39%	1 50%	8 30%	13 28%
6 - 9 years	10 7%	3 8%	3 8%	1 3%	3 8%	-	2 7%	2 4%
More than 10 years	12 8%	6 16%	2 5%	-	4 11%	-	1 4%	3 7%
Don't know	22 15%	8 22%	4 11%	9 25%	1 3%	-	7 26%	3 7%

Microgeneration - Non-Domestic Survey (JN572166)**Q33 - Do you ever use the following standard accounting tools when making decisions about investments in energy efficiency?****Base : All respondents**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Net Present Value	23 15%	5 14%	6 16%	1 3%	10 26%	1 50%	5 19%	6 13%
Internal Rate of Return (IRR)	14 9%	3 8%	5 14%	2 6%	4 11%	-	3 11%	3 7%
Other	6 4%	2 5%	-	1 3%	3 8%	-	-	4 9%
I don't use accounting tools	87 58%	20 54%	22 59%	30 83%	14 37%	1 50%	14 52%	29 63%
Don't know	27 18%	8 22%	6 16%	4 11%	9 24%	-	7 26%	6 13%

Microgeneration - Non-Domestic Survey (JN572166)

Q36a - If an energy efficient boiler cost £5000 more than a conventional system, but would pay that money back to you through reduced energy bills or increased rent revenue over future years, what would the annual savings or revenue have to be for you to install such a boiler? £500?

Base : All respondents

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Yes	46 31%	11 30%	10 27%	13 36%	11 29%	1 50%	6 22%	18 39%
No	66 44%	11 30%	18 49%	22 61%	15 39%	-	17 63%	20 43%
Don't know	38 25%	15 41%	9 24%	1 3%	12 32%	1 50%	4 15%	8 17%

Microgeneration - Non-Domestic Survey (JN572166)

Q36b - If an energy efficient boiler cost £5000 more than a conventional system, but would pay that money back to you through reduced energy bills or increased rent revenue over future years, what would the annual savings or revenue have to be for you to install such a boiler? £1000?

Base : All respondents

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Yes	40 27%	6 16%	11 30%	12 33%	11 29%	-	10 37%	13 28%
No	24 16%	3 8%	7 19%	10 28%	4 11%	-	7 26%	7 15%
Don't know	2 1%	2 5%	-	-	-	-	-	-

Microgeneration - Non-Domestic Survey (JN572166)

Q36c - If an energy efficient boiler cost £5000 more than a conventional system, but would pay that money back to you through reduced energy bills or increased rent revenue over future years, what would the annual savings or revenue have to be for you to install such a boiler? £1500?

Base : All respondents

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Yes	8 5%	1 3%	3 8%	3 8%	1 3%	-	2 7%	2 4%
No	14 9%	2 5%	3 8%	6 17%	3 8%	-	4 15%	5 11%
Don't know	2 1%	-	1 3%	1 3%	-	-	1 4%	-

Microgeneration - Non-Domestic Survey (JN572166)

Q36d - If an energy efficient boiler cost £5000 more than a conventional system, but would pay that money back to you through reduced energy bills or increased rent revenue over future years, what would the annual savings or revenue have to be for you to install such a boiler? £2000?

Base : All respondents

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Yes	5 3%	-	-	3 8%	2 5%	-	2 7%	3 7%
No	8 5%	2 5%	3 8%	2 6%	1 3%	-	1 4%	2 4%
Don't know	1 1%	-	-	1 3%	-	-	1 4%	-

Microgeneration - Non-Domestic Survey (JN572166)

Q36e - If an energy efficient boiler cost £5000 more than a conventional system, but would pay that money back to you through reduced energy bills or increased rent revenue over future years, what would the annual savings or revenue have to be for you to install such a boiler? £3000?

Base : All respondents

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Yes	1 1%	-	1 3%	-	-	-	-	-
No	7 5%	2 5%	2 5%	2 6%	1 3%	-	1 4%	2 4%
Don't know	-	-	-	-	-	-	-	-

Microgeneration - Non-Domestic Survey (JN572166)

Q36f - If an energy efficient boiler cost £5000 more than a conventional system, but would pay that money back to you through reduced energy bills or increased rent revenue over future years, what would the annual savings or revenue have to be for you to install such a boiler? £4000?

Base : All respondents

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Yes	-	-	-	-	-	-	-	-
No	7 5%	2 5%	2 5%	2 6%	1 3%	-	1 4%	2 4%
Don't know	-	-	-	-	-	-	-	-

Microgeneration - Non-Domestic Survey (JN572166)**Q36g - What is the minimum bill saving / increase in rent revenue you would require if you were to purchase this system?****Base : All respondents**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
£5,000	4	-	2	1	1	-	-	2
	3%	-	5%	3%	3%	-	-	4%
Don't know	3	2	-	1	-	-	1	-
	2%	5%	-	3%	-	-	4%	-

Microgeneration - Non-Domestic Survey (JN572166)

Q36 - Summary Table : The annual savings or revenue necessary for you to install an energy efficient boiler which costs £5,000 more than a conventional model

Base : All respondents

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
£500	46	11	10	13	11	1	6	18
	31%	30%	27%	36%	29%	50%	22%	39%
£1,000	40	6	11	12	11	-	10	13
	27%	16%	30%	33%	29%	-	37%	28%
£1,500	8	1	3	3	1	-	2	2
	5%	3%	8%	8%	3%	-	7%	4%
£2,000	5	-	-	3	2	-	2	3
	3%	-	-	8%	5%	-	7%	7%
£3,000	1	-	1	-	-	-	-	-
	1%	-	3%	-	-	-	-	-
£4,000	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-
£5,000	4	-	2	1	1	-	-	2
	3%	-	5%	3%	3%	-	-	4%
Don't know	46	19	10	4	12	1	7	8
	31%	51%	27%	11%	32%	50%	26%	17%
Mean Annual Savings/ Revenue	1038.46	722.22	1240.74	1062.50	1038.46	500.00	1000.00	1078.95
Std. Dev	915.59	307.85	1203.92	859.01	915.68	-	458.83	1036.67

Microgeneration - Non-Domestic Survey (JN572166)

Q37a - If a device offers a saving of £1000 off your annual fuel bill for at least 15 years, how much would you be willing to pay today out of your own money (or your company's money) for this device? £8,000?

Base : All respondents

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Yes	62 41%	14 38%	15 41%	16 44%	16 42%	1 50%	11 41%	20 43%
No	36 24%	6 16%	12 32%	10 28%	7 18%	1 50%	7 26%	10 22%
Don't know	52 35%	17 46%	10 27%	10 28%	15 39%	-	9 33%	16 35%

Microgeneration - Non-Domestic Survey (JN572166)

Q37b - If a device offers a saving of £1000 off your annual fuel bill for at least 15 years, how much would you be willing to pay today out of your own money (or your company's money) for this device? £6,000?

Base : All respondents

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Yes	14 9%	4 11%	6 16%	2 6%	2 5%	-	2 7%	2 4%
No	18 12%	2 5%	5 14%	6 17%	4 11%	1 50%	4 15%	6 13%
Don't know	4 3%	-	1 3%	2 6%	1 3%	-	1 4%	2 4%

Microgeneration - Non-Domestic Survey (JN572166)

Q37c - If a device offers a saving of £1000 off your annual fuel bill for at least 15 years, how much would you be willing to pay today out of your own money (or your company's money) for this device? £4,000?

Base : All respondents

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Yes	9 6%	1 3%	4 11%	2 6%	2 5%	-	1 4%	3 7%
No	8 5%	1 3%	1 3%	3 8%	2 5%	1 50%	3 11%	2 4%
Don't know	1 1%	-	-	1 3%	-	-	-	1 2%

Microgeneration - Non-Domestic Survey (JN572166)

Q37d - If a device offers a saving of £1000 off your annual fuel bill for at least 15 years, how much would you be willing to pay today out of your own money (or your company's money) for this device? £2,000?

Base : All respondents

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Yes	4 3%	1 3%	1 3%	2 6%	- -	- -	1 4%	1 2%
No	4 3%	- -	- -	1 3%	2 5%	1 50%	2 7%	1 2%
Don't know	- -	- -	- -	- -	- -	- -	- -	- -

Microgeneration - Non-Domestic Survey (JN572166)**Q37e - What is the maximum you would be willing to pay for this system?****Base : All respondents**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Don't know	4 3%	-	-	1 3%	2 5%	1 50%	2 7%	1 2%

Microgeneration - Non-Domestic Survey (JN572166)

Q37 - Summary Table : How much you would be willing to pay for a device which offers a saving of £1,000 off your annual fuel bill for at least 15 years

Base : All respondents

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
£8,000	62 41%	14 38%	15 41%	16 44%	16 42%	1 50%	11 41%	20 43%
£6,000	14 9%	4 11%	6 16%	2 6%	2 5%	-	2 7%	2 4%
£4,000	9 6%	1 3%	4 11%	2 6%	2 5%	-	1 4%	3 7%
£2,000	4 3%	1 3%	1 3%	2 6%	-	-	1 4%	1 2%
Don't know	61 41%	17 46%	11 30%	14 39%	18 47%	1 50%	12 44%	20 43%
Mean	7011.24	7100.00	6692.31	6909.09	7400.00	8000.00	7066.67	7153.85
Std. Dev	1708.90	1651.16	1783.69	2021.53	1313.89	-	1830.95	1713.30

Microgeneration - Non-Domestic Survey (JN572166)

Q38a - Imagine that the product was a biomass boiler that burned wood chips or wood pellets. Assume that it costs £5000 more than a normal boiler, but would require fuel to be delivered to your site once a month. What would the annual savings or revenue need to be for you to install such a system? £500?

Base : All respondents

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Yes	42 28%	9 24%	12 32%	12 33%	8 21%	1 50%	9 33%	11 24%
No	48 32%	6 16%	11 30%	15 42%	15 39%	1 50%	12 44%	18 39%
Don't know	60 40%	22 59%	14 38%	9 25%	15 39%	-	6 22%	17 37%

Microgeneration - Non-Domestic Survey (JN572166)

Q38b - Imagine that the product was a biomass boiler that burned wood chips or wood pellets. Assume that it costs £5000 more than a normal boiler, but would require fuel to be delivered to your site once a month. What would the annual savings or revenue need to be for you to install such a system? £1,000?

Base : All respondents

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Yes	15 10%	2 5%	6 16%	3 8%	4 11%	-	5 19%	2 4%
No	29 19%	4 11%	5 14%	9 25%	10 26%	1 50%	5 19%	14 30%
Don't know	4 3%	-	-	3 8%	1 3%	-	2 7%	2 4%

Microgeneration - Non-Domestic Survey (JN572166)

Q38c - Imagine that the product was a biomass boiler that burned wood chips or wood pellets. Assume that it costs £5000 more than a normal boiler, but would require fuel to be delivered to your site once a month. What would the annual savings or revenue need to be for you to install such a system? £1,500?

Base : All respondents

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Yes	10 7%	1 3%	1 3%	4 11%	4 11%	-	2 7%	6 13%
No	18 12%	3 8%	3 8%	5 14%	6 16%	1 50%	3 11%	8 17%
Don't know	1 1%	-	1 3%	-	-	-	-	-

Microgeneration - Non-Domestic Survey (JN572166)

Q38d - Imagine that the product was a biomass boiler that burned wood chips or wood pellets. Assume that it costs £5000 more than a normal boiler, but would require fuel to be delivered to your site once a month. What would the annual savings or revenue need to be for you to install such a system? £2,000?

Base : All respondents

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Yes	6 4%	-	2 5%	2 6%	2 5%	-	1 4%	3 7%
No	11 7%	3 8%	1 3%	2 6%	4 11%	1 50%	2 7%	4 9%
Don't know	1 1%	-	-	1 3%	-	-	-	1 2%

Microgeneration - Non-Domestic Survey (JN572166)

Q38e - Imagine that the product was a biomass boiler that burned wood chips or wood pellets. Assume that it costs £5000 more than a normal boiler, but would require fuel to be delivered to your site once a month. What would the annual savings or revenue need to be for you to install such a system? £3,000?

Base : All respondents

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Yes	2 1%	1 3%	1 3%	-	-	-	-	-
No	9 6%	2 5%	-	2 6%	4 11%	1 50%	2 7%	4 9%
Don't know	-	-	-	-	-	-	-	-

Microgeneration - Non-Domestic Survey (JN572166)

Q38f - Imagine that the product was a biomass boiler that burned wood chips or wood pellets. Assume that it costs £5000 more than a normal boiler, but would require fuel to be delivered to your site once a month. What would the annual savings or revenue need to be for you to install such a system? £4,000?

Base : All respondents

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Yes	2 1%	-	-	1 3%	1 3%	-	1 4%	1 2%
No	7 5%	2 5%	-	1 3%	3 8%	1 50%	1 4%	3 7%
Don't know	-	-	-	-	-	-	-	-

Microgeneration - Non-Domestic Survey (JN572166)**Q38g - What is the minimum annual savings or revenue you would require if you were to purchase this system?****Base : All respondents**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
£4,000	1 1%	-	-	-	1 3%	-	-	1 2%
Don't know	6 4%	2 5%	-	1 3%	2 5%	1 50%	1 4%	2 4%

Microgeneration - Non-Domestic Survey (JN572166)

Q38 - Summary Table : The annual savings or revenue necessary for you to install a biomass boiler that costs £5,000 more than a normal boiler

Base : All respondents

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
£500	42 28%	9 24%	12 32%	12 33%	8 21%	1 50%	9 33%	11 24%
£1,000	15 10%	2 5%	6 16%	3 8%	4 11%	-	5 19%	2 4%
£1,500	10 7%	1 3%	1 3%	4 11%	4 11%	-	2 7%	6 13%
£2,000	6 4%	-	2 5%	2 6%	2 5%	-	1 4%	3 7%
£3,000	2 1%	1 3%	1 3%	-	-	-	-	-
£4,000	3 2%	-	-	1 3%	2 5%	-	1 4%	2 4%
Don't know	72 48%	24 65%	15 41%	14 39%	18 47%	1 50%	9 33%	22 48%
Mean	1038.46	846.15	931.82	1045.45	1300.00	500.00	1027.78	1270.83
Std. Dev	836.54	718.35	660.00	843.87	1056.31	-	865.55	1010.59

Microgeneration - Non-Domestic Survey (JN572166)**Q39 - Which of the following are you aware of?****Base : All respondents**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
5% VAT on energy efficient purchases	85 57%	22 59%	21 57%	17 47%	24 63%	1 50%	11 41%	30 65%
Grants for alternative energy systems from the Low Carbon Buildings Programme	73 49%	24 65%	17 46%	8 22%	24 63%	- -	13 48%	19 41%
Climate Change Levy exemption	69 46%	14 38%	17 46%	13 36%	25 66%	- -	15 56%	23 50%
Enhanced Capital Allowances	33 22%	5 14%	8 22%	5 14%	15 39%	- -	6 22%	13 28%
The Landlords' Energy Saving Allowance	29 19%	10 27%	7 19%	2 6%	9 24%	1 50%	2 7%	8 17%
None of these	19 13%	3 8%	5 14%	7 19%	4 11%	- -	8 30%	3 7%
Don't know	12 8%	2 5%	2 5%	5 14%	2 5%	1 50%	1 4%	6 13%

Microgeneration - Non-Domestic Survey (JN572166)**Q25a - Have you ever installed, or considered installing, low energy lighting in your premises?****Base : All respondents**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Have installed it	111 74%	27 73%	29 78%	23 64%	31 82%	1 50%	20 74%	34 74%
Would consider installing it	25 17%	8 22%	2 5%	7 19%	7 18%	1 50%	4 15%	9 20%
Would not consider installing it	9 6%	2 5%	4 11%	3 8%	- -	- -	2 7%	1 2%
It cannot be installed in the premises	3 2%	- -	- -	3 8%	- -	- -	1 4%	2 4%
It was already installed in the premises by a previous occupier	1 1%	- -	1 3%	- -	- -	- -	- -	- -
Don't know	1 1%	- -	1 3%	- -	- -	- -	- -	- -

Microgeneration - Non-Domestic Survey (JN572166)**Q25b - Have you ever installed, or considered installing, high efficiency boilers in your premises?****Base : All respondents**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Have installed it	69 46%	25 68%	13 35%	9 25%	22 58%	-	10 37%	20 43%
Would consider installing it	40 27%	9 24%	11 30%	9 25%	10 26%	1 50%	7 26%	12 26%
Would not consider installing it	28 19%	2 5%	10 27%	12 33%	3 8%	1 50%	7 26%	8 17%
It cannot be installed in the premises	7 5%	1 3%	2 5%	4 11%	-	-	2 7%	2 4%
It was already installed in the premises by a previous occupier	-	-	-	-	-	-	-	-
Don't know	6 4%	-	1 3%	2 6%	3 8%	-	1 4%	4 9%

Microgeneration - Non-Domestic Survey (JN572166)**Q25c - Have you ever installed, or considered installing, double glazing in your premises?****Base : All respondents**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Have installed it	112	33	23	23	31	2	17	37
	75%	89%	62%	64%	82%	100%	63%	80%
Would consider installing it	16	2	2	7	5	-	4	7
	11%	5%	5%	19%	13%	-	15%	15%
Would not consider installing it	7	1	2	3	1	-	3	1
	5%	3%	5%	8%	3%	-	11%	2%
It cannot be installed in the premises	6	1	3	2	-	-	2	-
	4%	3%	8%	6%	-	-	7%	-
Don't have permission to install this in the premises	4	-	4	-	-	-	-	-
	3%	-	11%	-	-	-	-	-
It was already installed in the premises by a previous occupier	4	-	2	1	1	-	1	1
	3%	-	5%	3%	3%	-	4%	2%
Don't know	1	-	1	-	-	-	-	-
	1%	-	3%	-	-	-	-	-

Microgeneration - Non-Domestic Survey (JN572166)**Q25d - Have you ever installed, or considered installing, cavity wall insulation in your premises?****Base : All respondents**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Have installed it	64 43%	27 73%	12 32%	8 22%	17 45%	-	7 26%	18 39%
Would consider installing it	21 14%	2 5%	4 11%	5 14%	10 26%	-	4 15%	10 22%
Would not consider installing it	25 17%	3 8%	6 16%	11 31%	3 8%	2 100%	7 26%	7 15%
It cannot be installed in the premises	25 17%	1 3%	9 24%	10 28%	5 13%	-	5 19%	10 22%
Don't have permission to install this in the premises	8 5%	2 5%	5 14%	1 3%	-	-	1 4%	-
It was already installed in the premises by a previous occupier	3 2%	2 5%	-	1 3%	-	-	1 4%	-
Don't know	4 3%	-	1 3%	-	3 8%	-	2 7%	1 2%

Microgeneration - Non-Domestic Survey (JN572166)**Q25e - Have you ever installed, or considered installing, A-rated appliances (e.g. fridges) in your premises?****Base : All respondents**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Have installed it	89 59%	19 51%	22 59%	21 58%	26 68%	1 50%	15 56%	32 70%
Would consider installing it	27 18%	4 11%	7 19%	7 19%	9 24%	-	4 15%	11 24%
Would not consider installing it	17 11%	6 16%	4 11%	5 14%	2 5%	-	5 19%	2 4%
It cannot be installed in the premises	4 3%	1 3%	2 5%	1 3%	-	-	1 4%	-
It was already installed in the premises by a previous occupier	1 1%	1 3%	-	-	-	-	-	-
Don't know	12 8%	6 16%	2 5%	2 6%	1 3%	1 50%	2 7%	1 2%

Microgeneration - Non-Domestic Survey (JN572166)**Q26a - Have you ever considered installing solar electricity in your premises?****Base : All respondents**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Yes - considered buying it in the last year	30 20%	9 24%	8 22%	4 11%	9 24%	-	2 7%	11 24%
Yes - considered buying it between 1 and 3 years ago	8 5%	2 5%	1 3%	1 3%	4 11%	-	2 7%	3 7%
Yes - considered buying it more than 3 years ago	8 5%	-	4 11%	-	4 11%	-	-	4 9%
No - never considered buying it	95 63%	23 62%	22 59%	30 83%	18 47%	2 100%	21 78%	26 57%
It was installed in the premises by a previous occupier	1 1%	1 3%	-	-	-	-	-	-
It cannot be installed in these premises	6 4%	2 5%	1 3%	1 3%	2 5%	-	1 4%	2 4%
Don't know	2 1%	-	1 3%	-	1 3%	-	1 4%	-
NET : Considered buying it	46 31%	11 30%	13 35%	5 14%	17 45%	-	4 15%	18 39%

Microgeneration - Non-Domestic Survey (JN572166)**Q26b - Have you ever considered installing solar hot water in your premises?****Base : All respondents**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Yes - considered buying it in the last year	34 23%	12 32%	7 19%	3 8%	12 32%	-	2 7%	13 28%
Yes - considered buying it between 1 and 3 years ago	6 4%	2 5%	1 3%	2 6%	1 3%	-	2 7%	1 2%
Yes - considered buying it more than 3 years ago	6 4%	-	3 8%	-	3 8%	-	-	3 7%
No - never considered buying it	99 66%	21 57%	24 65%	30 83%	22 58%	2 100%	23 85%	28 61%
It was installed in the premises by a previous occupier	2 1%	1 3%	1 3%	-	-	-	-	-
It cannot be installed in these premises	3 2%	1 3%	1 3%	1 3%	-	-	-	1 2%
Don't know	-	-	-	-	-	-	-	-
NET : Considered buying it	46 31%	14 38%	11 30%	5 14%	16 42%	-	4 15%	17 37%

Microgeneration - Non-Domestic Survey (JN572166)**Q26c - Have you ever considered installing wind turbine(s) in your premises?****Base : All respondents**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Yes - considered buying it in the last year	21 14%	5 14%	2 5%	2 6%	12 32%	-	5 19%	9 20%
Yes - considered buying it between 1 and 3 years ago	7 5%	-	4 11%	1 3%	2 5%	-	-	3 7%
Yes - considered buying it more than 3 years ago	5 3%	2 5%	1 3%	1 3%	1 3%	-	-	2 4%
No - never considered buying it	105 70%	24 65%	29 78%	29 81%	21 55%	2 100%	19 70%	30 65%
It was installed in the premises by a previous occupier	2 1%	-	1 3%	1 3%	-	-	1 4%	-
It cannot be installed in these premises	9 6%	5 14%	-	2 6%	2 5%	-	2 7%	2 4%
Don't know	1 1%	1 3%	-	-	-	-	-	-
NET : Considered buying it	33 22%	7 19%	7 19%	4 11%	15 39%	-	5 19%	14 30%

Microgeneration - Non-Domestic Survey (JN572166)**Q26d - Have you ever considered installing new / improved roof / loft insulation in your premises?****Base : All respondents**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Yes - considered buying it in the last year	52 35%	16 43%	7 19%	13 36%	16 42%	-	8 30%	21 46%
Yes - considered buying it between 1 and 3 years ago	8 5%	3 8%	2 5%	1 3%	2 5%	-	-	3 7%
Yes - considered buying it more than 3 years ago	11 7%	1 3%	2 5%	2 6%	6 16%	-	2 7%	6 13%
No - never considered buying it	51 34%	5 14%	21 57%	15 42%	10 26%	-	12 44%	12 26%
It was installed in the premises by a previous occupier	23 15%	11 30%	5 14%	4 11%	2 5%	1 50%	4 15%	2 4%
It cannot be installed in these premises	2 1%	-	-	1 3%	1 3%	-	1 4%	1 2%
Don't know	3 2%	1 3%	-	-	1 3%	1 50%	-	1 2%
NET : Considered buying it	71 47%	20 54%	11 30%	16 44%	24 63%	-	10 37%	30 65%

Microgeneration - Non-Domestic Survey (JN572166)**Q26 - Have you ever considered buying any of the following?****Base : All respondents**

	Solar Electricity	Solar hot water	Wind turbine(s)	New/Improved roof/loft insulation
Base	150	150	150	150
Yes - considered buying it in the last year	30 20%	34 23%	21 14%	52 35%
Yes - considered buying it between 1 and 3 years ago	8 5%	6 4%	7 5%	8 5%
Yes - considered buying it more than 3 years ago	8 5%	6 4%	5 3%	11 7%
No - never considered buying it	95 63%	99 66%	105 70%	51 34%
It was installed in the premises by a previous occupier	1 1%	2 1%	2 1%	23 15%
It cannot be installed in these premises	6 4%	3 2%	9 6%	2 1%
Don't know	2 1%	-	1 1%	3 2%

Microgeneration - Non-Domestic Survey (JN572166)**Q27a - Have you ever obtained a quotation for installing solar electricity in your premises?****Base : All respondents that have considered installing solar electricity**

	Total	Respondent					Rented or owned?	
		Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	46	11	13	5	17	-	4	18
Yes - obtained a quotation in the last year	9 20%	5 45%	-	1 20%	3 18%	-	1 25%	3 17%
Yes - obtained a quotation between 1 and 3 years ago	4 9%	-	1 8%	-	3 18%	-	1 25%	2 11%
Yes - obtained a quotation more than 3 years ago	1 2%	-	1 8%	-	-	-	-	-
No - never obtained a quotation	31 67%	6 55%	10 77%	4 80%	11 65%	-	2 50%	13 72%
Don't know	1 2%	-	1 8%	-	-	-	-	-
NET : Obtained a quotation	14 30%	5 45%	2 15%	1 20%	6 35%	-	2 50%	5 28%

Microgeneration - Non-Domestic Survey (JN572166)**Q27a - Have you ever obtained a quotation for installing solar electricity in your premises?****Base : All respondents**

	Total	Respondent				Rented or owned?		
		Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Yes - obtained a quotation in the last year	9 6%	5 14%	-	1 3%	3 8%	-	1 4%	3 7%
Yes - obtained a quotation between 1 and 3 years ago	4 3%	-	1 3%	-	3 8%	-	1 4%	2 4%
Yes - obtained a quotation more than 3 years ago	1 1%	-	1 3%	-	-	-	-	-
No - never obtained a quotation	31 21%	6 16%	10 27%	4 11%	11 29%	-	2 7%	13 28%
Don't know	1 1%	-	1 3%	-	-	-	-	-
NET : Obtained a quotation	14 9%	5 14%	2 5%	1 3%	6 16%	-	2 7%	5 11%

Microgeneration - Non-Domestic Survey (JN572166)**Q27b - Have you ever obtained a quotation for installing solar hot water in your premises?****Base : All respondents that have considered installing solar hot water**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	46	14	11	5	16	-	4	17
Yes - obtained a quotation in the last year	11 24%	6 43%	1 9%	1 20%	3 19%	-	1 25%	3 18%
Yes - obtained a quotation between 1 and 3 years ago	1 2%	-	-	-	1 6%	-	-	1 6%
Yes - obtained a quotation more than 3 years ago	2 4%	-	1 9%	-	1 6%	-	-	1 6%
No - never obtained a quotation	30 65%	8 57%	8 73%	4 80%	10 63%	-	3 75%	11 65%
Don't know	2 4%	-	1 9%	-	1 6%	-	-	1 6%
NET : Obtained a quotation	14 30%	6 43%	2 18%	1 20%	5 31%	-	1 25%	5 29%

Microgeneration - Non-Domestic Survey (JN572166)**Q27b - Have you ever obtained a quotation for installing solar hot water in your premises?****Base : All respondents**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Yes - obtained a quotation in the last year	11 7%	6 16%	1 3%	1 3%	3 8%	-	1 4%	3 7%
Yes - obtained a quotation between 1 and 3 years ago	1 1%	-	-	-	1 3%	-	-	1 2%
Yes - obtained a quotation more than 3 years ago	2 1%	-	1 3%	-	1 3%	-	-	1 2%
No - never obtained a quotation	30 20%	8 22%	8 22%	4 11%	10 26%	-	3 11%	11 24%
Don't know	2 1%	-	1 3%	-	1 3%	-	-	1 2%
NET : Obtained a quotation	14 9%	6 16%	2 5%	1 3%	5 13%	-	1 4%	5 11%

Microgeneration - Non-Domestic Survey (JN572166)**Q27c - Have you ever obtained a quotation for installing wind turbine(s) in your premises?****Base : All respondents that have considered installing wind turbine(s)**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	33	7	7	4	15	-	5	14
Yes - obtained a quotation in the last year	10 30%	2 29%	-	2 50%	6 40%	-	3 60%	5 36%
Yes - obtained a quotation between 1 and 3 years ago	5 15%	-	3 43%	-	2 13%	-	-	2 14%
Yes - obtained a quotation more than 3 years ago	1 3%	-	1 14%	-	-	-	-	-
No - never obtained a quotation	17 52%	5 71%	3 43%	2 50%	7 47%	-	2 40%	7 50%
Don't know	-	-	-	-	-	-	-	-
NET : Obtained a quotation	16 48%	2 29%	4 57%	2 50%	8 53%	-	3 60%	7 50%

Microgeneration - Non-Domestic Survey (JN572166)**Q27c - Have you ever obtained a quotation for installing wind turbine(s) in your premises?****Base : All respondents**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Yes - obtained a quotation in the last year	11 7%	2 5%	-	3 8%	6 16%	-	4 15%	5 11%
Yes - obtained a quotation between 1 and 3 years ago	5 3%	-	3 8%	-	2 5%	-	-	2 4%
Yes - obtained a quotation more than 3 years ago	1 1%	-	1 3%	-	-	-	-	-
No - never obtained a quotation	17 11%	5 14%	3 8%	2 6%	7 18%	-	2 7%	7 15%
Don't know	-	-	-	-	-	-	-	-
NET : Obtained a quotation	17 11%	2 5%	4 11%	3 8%	8 21%	-	4 15%	7 15%

Microgeneration - Non-Domestic Survey (JN572166)**Q27d - Have you ever obtained a quotation for installing new / improved roof / loft insulation in your premises?****Base : All respondents that have considered installing new/improved roof/loft insulation**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	71	20	11	16	24	-	10	30
Yes - obtained a quotation in the last year	24 34%	7 35%	4 36%	4 25%	9 38%	-	5 50%	8 27%
Yes - obtained a quotation between 1 and 3 years ago	8 11%	6 30%	1 9%	-	1 4%	-	-	1 3%
Yes - obtained a quotation more than 3 years ago	4 6%	-	2 18%	-	2 8%	-	1 10%	1 3%
No - never obtained a quotation	35 49%	7 35%	4 36%	12 75%	12 50%	-	4 40%	20 67%
Don't know	-	-	-	-	-	-	-	-
NET : Obtained a quotation	36 51%	13 65%	7 64%	4 25%	12 50%	-	6 60%	10 33%

Microgeneration - Non-Domestic Survey (JN572166)**Q27d - Have you ever obtained a quotation for installing new / improved roof / loft insulation in your premises?****Base : All respondents**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Yes - obtained a quotation in the last year	24 16%	7 19%	4 11%	4 11%	9 24%	-	5 19%	8 17%
Yes - obtained a quotation between 1 and 3 years ago	8 5%	6 16%	1 3%	-	1 3%	-	-	1 2%
Yes - obtained a quotation more than 3 years ago	4 3%	-	2 5%	-	2 5%	-	1 4%	1 2%
No - never obtained a quotation	35 23%	7 19%	4 11%	12 33%	12 32%	-	4 15%	20 43%
Don't know	-	-	-	-	-	-	-	-
NET : Obtained a quotation	36 24%	13 35%	7 19%	4 11%	12 32%	-	6 22%	10 22%

Microgeneration - Non-Domestic Survey (JN572166)**Q27 - Have you ever obtained a quotation for installing any of the following?****Base : All respondents**

	Solar Electricity	Solar hot water	Wind turbine(s)	New/Improved roof/loft insulation
Base	150	150	150	150
Yes - obtained a quotation in the last year	9 6%	11 7%	11 7%	24 16%
Yes - obtained a quotation between 1 and 3 years ago	4 3%	1 1%	5 3%	8 5%
Yes - obtained a quotation more than 3 years ago	1 1%	2 1%	1 1%	4 3%
No - never obtained a quotation	31 21%	30 20%	17 11%	35 23%
Don't know	1 1%	2 1%	- -	- -

Microgeneration - Non-Domestic Survey (JN572166)**Q27 - Have you ever obtained a quotation for installing any of the following?****Base : All respondents who have considered installing the system**

	Solar Electricity	Solar hot water	Wind turbine(s)	New/Improved roof/loft insulation
Base	46	46	33	71
Yes - obtained a quotation in the last year	9 20%	11 24%	10 30%	24 34%
Yes - obtained a quotation between 1 and 3 years ago	4 9%	1 2%	5 15%	8 11%
Yes - obtained a quotation more than 3 years ago	1 2%	2 4%	1 3%	4 6%
No - never obtained a quotation	31 67%	30 65%	17 52%	35 49%
Don't know	1 2%	2 4%	-	-

Microgeneration - Non-Domestic Survey (JN572166)**Q28a - Have you ever installed solar electricity in your premises?****Base : All respondents that have obtained a quotation for installing solar electricity**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	14	5	2	1	6	-	2	5
Yes - I purchased it in the last year	2 14%	2 40%	-	-	-	-	-	-
Yes - I purchased it between 1 and 3 years ago	1 7%	-	-	-	1 17%	-	1 50%	-
Yes - I purchased it more than 3 years ago	1 7%	-	1 50%	-	-	-	-	-
No - I have not purchased it	10 71%	3 60%	1 50%	1 100%	5 83%	-	1 50%	5 100%
Don't know	-	-	-	-	-	-	-	-
NET : Purchased	4 29%	2 40%	1 50%	-	1 17%	-	1 50%	-

Microgeneration - Non-Domestic Survey (JN572166)**Q28a - Have you ever installed solar electricity in your premises?****Base : All respondents**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Yes - I purchased it in the last year	2 1%	2 5%	-	-	-	-	-	-
Yes - I purchased it between 1 and 3 years ago	1 1%	-	-	-	1 3%	-	1 4%	-
Yes - I purchased it more than 3 years ago	1 1%	-	1 3%	-	-	-	-	-
No - I have not purchased it	10 7%	3 8%	1 3%	1 3%	5 13%	-	1 4%	5 11%
Don't know	-	-	-	-	-	-	-	-
NET : Purchased	4 3%	2 5%	1 3%	-	1 3%	-	1 4%	-

Microgeneration - Non-Domestic Survey (JN572166)**Q28b - Have you ever installed solar hot water in your premises?****Base : All respondents that have obtained a quotation for installing solar hot water**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	14	6	2	1	5	-	1	5
Yes - I purchased it in the last year	6 43%	4 67%	-	-	2 40%	-	-	2 40%
Yes - I purchased it between 1 and 3 years ago	-	-	-	-	-	-	-	-
Yes - I purchased it more than 3 years ago	1 7%	-	-	-	1 20%	-	-	1 20%
No - I have not purchased it	7 50%	2 33%	2 100%	1 100%	2 40%	-	1 100%	2 40%
Don't know	-	-	-	-	-	-	-	-
NET : Purchased	7 50%	4 67%	-	-	3 60%	-	-	3 60%

Microgeneration - Non-Domestic Survey (JN572166)**Q28b - Have you ever installed solar hot water in your premises?****Base : All respondents**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Yes - I purchased it in the last year	6 4%	4 11%	-	-	2 5%	-	-	2 4%
Yes - I purchased it between 1 and 3 years ago	-	-	-	-	-	-	-	-
Yes - I purchased it more than 3 years ago	1 1%	-	-	-	1 3%	-	-	1 2%
No - I have not purchased it	7 5%	2 5%	2 5%	1 3%	2 5%	-	1 4%	2 4%
Don't know	-	-	-	-	-	-	-	-
NET : Purchased	7 5%	4 11%	-	-	3 8%	-	-	3 7%

Microgeneration - Non-Domestic Survey (JN572166)**Q28c - Have you ever installed wind turbine(s) in your premises?****Base : All respondents that have obtained a quotation for installing wind turbine(s)**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	17	2	4	3	8	-	4	7
Yes - I purchased it in the last year	1 6%	1 50%	-	-	-	-	-	-
Yes - I purchased it between 1 and 3 years ago	1 6%	-	1 25%	-	-	-	-	-
Yes - I purchased it more than 3 years ago	-	-	-	-	-	-	-	-
No - I have not purchased it	15 88%	1 50%	3 75%	3 100%	8 100%	-	4 100%	7 100%
Don't know	-	-	-	-	-	-	-	-
NET : Purchased	2 12%	1 50%	1 25%	-	-	-	-	-

Microgeneration - Non-Domestic Survey (JN572166)**Q28c - Have you ever installed wind turbine(s) in your premises?****Base : All respondents**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Yes - I purchased it in the last year	1 1%	1 3%	-	-	-	-	-	-
Yes - I purchased it between 1 and 3 years ago	1 1%	-	1 3%	-	-	-	-	-
Yes - I purchased it more than 3 years ago	-	-	-	-	-	-	-	-
No - I have not purchased it	15 10%	1 3%	3 8%	3 8%	8 21%	-	4 15%	7 15%
Don't know	-	-	-	-	-	-	-	-
NET : Purchased	2 1%	1 3%	1 3%	-	-	-	-	-

Microgeneration - Non-Domestic Survey (JN572166)**Q28d - Have you ever installed new / improved roof/loft insulation in your premises?****Base : All respondents that have obtained a quotation for installing new/improved roof/loft insulation**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	36	13	7	4	12	-	6	10
Yes - I purchased it in the last year	20 56%	9 69%	2 29%	2 50%	7 58%	-	3 50%	6 60%
Yes - I purchased it between 1 and 3 years ago	6 17%	3 23%	2 29%	-	1 8%	-	-	1 10%
Yes - I purchased it more than 3 years ago	4 11%	-	2 29%	-	2 17%	-	1 17%	1 10%
No - I have not purchased it	6 17%	1 8%	1 14%	2 50%	2 17%	-	2 33%	2 20%
Don't know	-	-	-	-	-	-	-	-
NET : Purchased	30 83%	12 92%	6 86%	2 50%	10 83%	-	4 67%	8 80%

Microgeneration - Non-Domestic Survey (JN572166)**Q28d - Have you ever installed new / improved roof/loft insulation in your premises?****Base : All respondents**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Yes - I purchased it in the last year	20 13%	9 24%	2 5%	2 6%	7 18%	-	3 11%	6 13%
Yes - I purchased it between 1 and 3 years ago	6 4%	3 8%	2 5%	-	1 3%	-	-	1 2%
Yes - I purchased it more than 3 years ago	4 3%	-	2 5%	-	2 5%	-	1 4%	1 2%
No - I have not purchased it	6 4%	1 3%	1 3%	2 6%	2 5%	-	2 7%	2 4%
Don't know	-	-	-	-	-	-	-	-
NET : Purchased	30 20%	12 32%	6 16%	2 6%	10 26%	-	4 15%	8 17%

Microgeneration - Non-Domestic Survey (JN572166)**Q28 - Have you ever installed any of the following?****Base : All respondents**

	Solar Electricity	Solar hot water	Wind turbine(s)	New/Improved roof/loft insulation
Base	150	150	150	150
Yes - I purchased it in the last year	2 1%	6 4%	1 1%	20 13%
Yes - I purchased it between 1 and 3 years ago	1 1%	- -	1 1%	6 4%
Yes - I purchased it more than 3 years ago	1 1%	1 1%	- -	4 3%
No - I have not purchased it	10 7%	7 5%	15 10%	6 4%
Don't know	- -	- -	- -	- -

Microgeneration - Non-Domestic Survey (JN572166)**Q28 - Have you ever installed any of the following?****Base : All respondents that have obtained a quotation for the installation of the system**

	Solar Electricity	Solar hot water	Wind turbine(s)	New/Improved roof/loft insulation
Base	14	14	17	36
Yes - I purchased it in the last year	2 14%	6 43%	1 6%	20 56%
Yes - I purchased it between 1 and 3 years ago	1 7%	- -	1 6%	6 17%
Yes - I purchased it more than 3 years ago	1 7%	1 7%	- -	4 11%
No - I have not purchased it	10 71%	7 50%	15 88%	6 17%
Don't know	- -	- -	- -	- -

Microgeneration - Non-Domestic Survey (JN572166)

Q29 - If you were considering installing a product such as high efficiency boilers or solar panels, which of the following would have the largest influence on your decision?

Base : All respondents

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	150	37	37	36	38	2	27	46
Purchase cost	64 43%	15 41%	18 49%	16 44%	14 37%	1 50%	11 41%	19 41%
Payback period	30 20%	1 3%	7 19%	11 31%	11 29%	-	7 26%	14 30%
Energy savings	27 18%	11 30%	5 14%	5 14%	5 13%	1 50%	6 22%	4 9%
Carbon savings	11 7%	2 5%	3 8%	1 3%	5 13%	-	2 7%	4 9%
Ease of maintenance	4 3%	3 8%	-	-	1 3%	-	-	1 2%
Time required for installation	1 1%	-	-	1 3%	-	-	-	1 2%
None of these	4 3%	2 5%	1 3%	-	1 3%	-	-	1 2%
Don't know	9 6%	3 8%	3 8%	2 6%	1 3%	-	1 4%	2 4%

Microgeneration - Non-Domestic Survey (JN572166)**Q30a - Which of the following statements describes the main reason for you not purchasing solar electricity?****Base : Respondents that considered installing solar electricity but did not purchase it (if more than one system considered and not purchased system asked about was chosen at random)**

	Total	Respondent					Rented or owned?	
		Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	13	3	3	1	6	-	1	6
The claimed energy savings were not large enough	4 31%	-	1 33%	-	3 50%	-	-	3 50%
The purchase costs were too high	3 23%	2 67%	-	-	1 17%	-	1 100%	-
Other	2 15%	1 33%	-	1 100%	-	-	-	1 17%
The system was difficult to install / was incompatible with the building	1 8%	-	-	-	1 17%	-	-	1 17%
It was too difficult to find a reputable installer	1 8%	-	-	-	1 17%	-	-	1 17%
Installation involved too much time/disruption	-	-	-	-	-	-	-	-
Don't know	2 15%	-	2 67%	-	-	-	-	-
None of these	-	-	-	-	-	-	-	-

Microgeneration - Non-Domestic Survey (JN572166)**Q30a - Which of the following statements describes the main reason for you not purchasing solar hot water?****Base : Respondents that considered installing solar hot water but did not purchase it (if more than one system considered and not purchased system asked about was chosen at random)**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	16	2	8	2	4	-	2	4
The purchase costs were too high	8 50%	1 50%	4 50%	2 100%	1 25%	-	2 100%	1 25%
The claimed energy savings were not large enough	2 13%	1 50%	1 13%	-	-	-	-	-
Other	2 13%	-	1 13%	-	1 25%	-	-	1 25%
Installation involved too much time/disruption	-	-	-	-	-	-	-	-
The system was difficult to install / was incompatible with the building	-	-	-	-	-	-	-	-
It was too difficult to find a reputable installer	-	-	-	-	-	-	-	-
Don't know	4 25%	-	2 25%	-	2 50%	-	-	2 50%
None of these	-	-	-	-	-	-	-	-

Microgeneration - Non-Domestic Survey (JN572166)**Q30a - Which of the following statements describes the main reason for you not purchasing wind turbine(s)?****Base : Respondents that considered installing wind turbine(s) but did not purchase it (if more than one system considered and not purchased system asked about was chosen at random)**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	15	5	2	1	7	-	2	6
The purchase costs were too high	3 20%	1 20%	-	-	2 29%	-	1 50%	1 17%
The claimed energy savings were not large enough	3 20%	1 20%	-	-	2 29%	-	-	2 33%
The system was difficult to install / was incompatible with the building	3 20%	1 20%	1 50%	-	1 14%	-	1 50%	-
Other	3 20%	1 20%	1 50%	-	1 14%	-	-	1 17%
It was too difficult to find a reputable installer	-	-	-	-	-	-	-	-
Installation involved too much time/disruption	-	-	-	-	-	-	-	-
Don't know	3 20%	1 20%	-	1 100%	1 14%	-	-	2 33%
None of these	-	-	-	-	-	-	-	-

Microgeneration - Non-Domestic Survey (JN572166)**Q30a - Which of the following statements describes the main reason for you not purchasing new/improved roof/loft insulation?****Base : Respondents that considered installing new/improved roof/loft insulation but did not purchase it (if more than one system considered and not purchased system asked about was chosen at random)**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	29	4	5	11	9	-	6	14
The purchase costs were too high	8 28%	-	2 40%	3 27%	3 33%	-	1 17%	5 36%
The system was difficult to install / was incompatible with the building	5 17%	1 25%	1 20%	2 18%	1 11%	-	2 33%	1 7%
The claimed energy savings were not large enough	3 10%	-	-	2 18%	1 11%	-	1 17%	2 14%
Other	3 10%	-	1 20%	-	2 22%	-	-	2 14%
Installation involved too much time/disruption	1 3%	-	-	-	1 11%	-	-	1 7%
It was too difficult to find a reputable installer	-	-	-	-	-	-	-	-
Don't know	8 28%	2 50%	1 20%	4 36%	1 11%	-	2 33%	3 21%
None of these	1 3%	1 25%	-	-	-	-	-	-

Microgeneration - Non-Domestic Survey (JN572166)**Q30o - Which of the following statements describes the other reasons for you not purchasing solar electricity?****Base : Respondents that considered installing solar electricity but did not purchase it (if more than one system considered and not purchased system asked about was chosen at random)**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	13	3	3	1	6	-	1	6
The system was difficult to install / was incompatible with the building	6 46%	2 67%	1 33%	- -	3 50%	- -	1 100%	2 33%
Installation involved too much time/disruption	5 38%	2 67%	- -	- -	3 50%	- -	1 100%	2 33%
It was too difficult to find a reputable installer	5 38%	1 33%	1 33%	- -	3 50%	- -	1 100%	2 33%
The purchase costs were too high	4 31%	1 33%	1 33%	- -	2 33%	- -	- -	2 33%
The claimed energy savings were not large enough	3 23%	2 67%	- -	- -	1 17%	- -	1 100%	- -
Other	2 15%	- -	1 33%	- -	1 17%	- -	- -	1 17%
Don't know	4 31%	1 33%	- -	1 100%	2 33%	- -	- -	3 50%
None of these	2 15%	- -	2 67%	- -	- -	- -	- -	- -

Microgeneration - Non-Domestic Survey (JN572166)**Q30o - Which of the following statements describes the other reasons for you not purchasing solar hot water?****Base : Respondents that considered installing solar hot water but did not purchase it (if more than one system considered and not purchased system asked about was chosen at random)**

	Respondent						Rented or owned?	
	Total	Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	16	2	8	2	4	-	2	4
It was too difficult to find a reputable installer	3 19%	-	2 25%	-	1 25%	-	1 50%	-
Installation involved too much time/disruption	3 19%	-	2 25%	-	1 25%	-	1 50%	-
The purchase costs were too high	2 13%	-	2 25%	-	-	-	-	-
The claimed energy savings were not large enough	2 13%	-	1 13%	-	1 25%	-	1 50%	-
The system was difficult to install / was incompatible with the building	1 6%	-	1 13%	-	-	-	-	-
Other	1 6%	-	-	-	1 25%	-	1 50%	-
Don't know	7 44%	2 100%	3 38%	1 50%	1 25%	-	-	2 50%
None of these	6 38%	-	3 38%	1 50%	2 50%	-	1 50%	2 50%

Microgeneration - Non-Domestic Survey (JN572166)**Q30o - Which of the following statements describes the other reasons for you not purchasing wind turbine(s)?****Base : Respondents that considered installing wind turbine(s) but did not purchase it (if more than one system considered and not purchased system asked about was chosen at random)**

	Total	Respondent					Rented or owned?	
		Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	15	5	2	1	7	-	2	6
The purchase costs were too high	4 27%	1 20%	1 50%	-	2 29%	-	1 50%	1 17%
The claimed energy savings were not large enough	3 20%	-	1 50%	-	2 29%	-	1 50%	1 17%
It was too difficult to find a reputable installer	3 20%	-	1 50%	-	2 29%	-	1 50%	1 17%
The system was difficult to install / was incompatible with the building	3 20%	1 20%	-	-	2 29%	-	-	2 33%
Other	3 20%	1 20%	1 50%	-	1 14%	-	-	1 17%
Installation involved too much time/disruption	2 13%	-	-	-	2 29%	-	1 50%	1 17%
Don't know	3 20%	1 20%	-	-	2 29%	-	1 50%	1 17%
None of these	4 27%	1 20%	1 50%	1 100%	1 14%	-	-	2 33%

Microgeneration - Non-Domestic Survey (JN572166)**Q30o - Which of the following statements describes the other reasons for you not purchasing new/improved roof/loft insulation?****Base : Respondents that considered installing new/improved roof/loft insulation but did not purchase it (if more than one system considered and not purchased system asked about was chosen at random)**

	Total	Respondent					Rented or owned?	
		Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Base	29	4	5	11	9	-	6	14
The purchase costs were too high	4 14%	-	-	2 18%	2 22%	-	2 33%	2 14%
The claimed energy savings were not large enough	3 10%	-	-	1 9%	2 22%	-	1 17%	2 14%
It was too difficult to find a reputable installer	3 10%	-	-	1 9%	2 22%	-	1 17%	2 14%
Installation involved too much time/disruption	2 7%	-	-	1 9%	1 11%	-	1 17%	1 7%
The system was difficult to install / was incompatible with the building	1 3%	-	-	-	1 11%	-	-	1 7%
Other	-	-	-	-	-	-	-	-
Don't know	15 52%	1 25%	4 80%	5 45%	5 56%	-	1 17%	9 64%
None of these	10 34%	3 75%	1 20%	4 36%	2 22%	-	3 50%	3 21%

Microgeneration - Non-Domestic Survey (JN572166)**Sample Profile**

	Total	Respondent				Rented or owned?		
		Registered Social Landlord	Commerical Landlord	Business Owner/ Facilities Manager for a business premises	Building/ Facilities Manager in the public sector	Private Landlord (domestic property)	Rented from a Landlord	Owned
Total	150	37	37	36	38	2	27	46
Respondent								
Registered Social Landlord	37 25%	37 100%	-	-	-	-	-	-
Commerical Landlord	37 25%	-	37 100%	-	-	-	-	-
Business Owner/ Facilities Manager for a business premises	36 24%	-	-	36 100%	-	-	16 59%	20 43%
Building/Facilities Manager in the public sector	38 25%	-	-	-	38 100%	-	11 41%	26 57%
Private Landlord (domestic property)	2 1%	-	-	-	-	2 100%	-	-
Rented or owned?								
Rented from a Landlord	27 18%	-	-	16 44%	11 29%	-	27 100%	-
Owned	46 31%	-	-	20 56%	26 68%	-	-	46 100%

Page	Table	Title	Base Description	Base
1	1 > Page 1	Q3 - How many properties do you own/manage?	Base : All registered social landlords, commercial landlords and private landlords for residential property	76
2	2 > Page 2	Q4 - Does your company/organisation own the building or rent from a landlord?	Base : All building/facilities managers in the public sector and business owner/facilities manager for a business premises	74
3	3 > Page 3	Q5 - Do you share the building with any other businesses?	Base : All building/facilities managers in the public sector and business owner/facilities manager for a business premises	74
4	4 > Page 4	Q6 - How many people are employed in your premises?	Base : All building/facilities managers in the public sector and business owner/facilities manager for a business premises	74
5	5 > Page 5	Q7 - How long have you owned or rented these premises?	Base : All building/facilities managers in the public sector and business owner/facilities manager for a business premises	74
6	6 > Page 6	Q8 - For how long do you intend to stay in these premises?	Base : All building/facilities managers in the public sector and business owner/facilities manager for a business premises	74
7	7 > Page 7	Q9 - What is the main use of the building(s) you own or manage?	Base : All respondents	150
8	8 > Page 8	Q10 - Which of the following best describes the heating and hot water system in your property?	Base : All respondents	150
9	9 > Page 9	Q11 - What is your main fuel source for heating and hot water in the building?	Base : All respondents	150
10	10 > Page 10	Q12 - Which of the following best describes how the heating bill is paid in one of your typical properties, this means the most common type of property that you have?	Base : All registered social landlords, commercial landlords and private landlords for residential property	76
11	11 > Page 11	Q13 - What is your best estimate of your monthly bills for heating one of your typical properties, this means the most common type of property that you have?	Base : All registered social landlords, commercial landlords and private landlords for residential property whose company/organisation pays the heating bill	53

Page	Table	Title	Base Description	Base
12	12 > Page 12	Q14 - Who pays the electricity bills in one of your typical properties, this means the most common type of property that you have?	Base : All registered social landlords, commercial landlords and private landlords for residential property	76
13	13 > Page 13	Q15 - What is your best estimate of your monthly electricity bills for one of your typical properties, this means the most common type of property that you have?	Base : All registered social landlords, commercial landlords and private landlords for residential property whose company/organisation pays the electricity bill	53
14	14 > Page 14	Q16a - Who pays the heating bills for your premises? landlord	Base : All buildings/facilities managers in the public sector and business owner/facilities manager for a business premises that rent their building from a	28
15	15 > Page 15	Q16b - Who pays the heating bills for your premises?	Base : All buildings/facilities managers in the public sector and business owner/facilities manager for a business premises that own their building	46
16	16 > Page 16	Q17 - What is your best estimate of your monthly heating bill? heating bill	Base : All building/facilities managers in the public sector and business owner/facilities manager for a business premises whose company/organisation pays the	74
17	17 > Page 17	Q18a - Who pays the electricity bills for your premises? landlord	Base : All buildings/facilities managers in the public sector and business owner/facilities manager for a business premises that rent their building from a	28
18	18 > Page 18	Q18b - Who pays the electricity bills for your premises?	Base : All buildings/facilities managers in the public sector and business owner/facilities manager for a business premises that own their building	46
19	19 > Page 19	Q19 - What is your best estimate of your monthly electricity bills? electricity bill	Base : All building/facilities managers in the public sector and business owner/facilities manager for a business premises whose company/organisation pays the	72
20	20 > Page 20	Q20 - Does your business currently have a service contract for your heating system ie. a contract that includes servicing and maintenance costs?	Base : All respondents	150
21	21 > Page 21	Q21 - When was the last time you replaced the boiler(s) in your building?	Base : All respondents	150
22	22 > Page 22	Q22 - Which of the following statements best describes your reason for replacing your system?	Base : All respondents that have replaced the boiler(s) in their building	92

Page	Table	Title	Base Description	Base
23	23 > Page 23	Q23 - Before you replaced your boiler / heating system, did you investigate any alternative systems before making a final decision?	Base : All respondents that have replaced the boiler(s) in their building	92
24	24 > Page 24	Q24 - What impact, if any, have changes in fuel prices had on the profitability of your company/organisation?	Base : All commercial landlords, business owners/facilities manager for business premises and private landlords (for residential property)	75
25	25 > Page 25	Q31 - In general, how do you make decisions about investing in such products?	Base : All respondents	150
26	26 > Page 26	Q32 - If you were to make an investment in an energy -efficiency product, over what period would you expect the energy savings to pay back the capital cost?	Base : All respondents	150
27	27 > Page 27	Q33 - Do you ever use the following standard accounting tools when making decisions about investments in energy efficiency?	Base : All respondents	150
28	28 > Page 28	Q36a - If an energy efficient boiler cost £5000 more than a conventional system, but would pay that money back to you through reduced energy bills or increased rent revenue over future years, what would the annual savings or revenue have to be for you to install such a boiler? £500?	Base : All respondents	150
29	29 > Page 29	Q36b - If an energy efficient boiler cost £5000 more than a conventional system, but would pay that money back to you through reduced energy bills or increased rent revenue over future years, what would the annual savings or revenue have to be for you to install such a boiler? £1000?	Base : All respondents	150
30	30 > Page 30	Q36c - If an energy efficient boiler cost £5000 more than a conventional system, but would pay that money back to you through reduced energy bills or increased rent revenue over future years, what would the annual savings or revenue have to be for you to install such a boiler? £1500?	Base : All respondents	150
31	31 > Page 31	Q36d - If an energy efficient boiler cost £5000 more than a conventional system, but would pay that money back to you through reduced energy bills or increased rent revenue over future years, what would the annual savings or revenue have to be for you to install such a boiler? £2000?	Base : All respondents	150
32	32 > Page 32	Q36e - If an energy efficient boiler cost £5000 more than a conventional system, but would pay that money back to you through reduced energy bills or increased rent revenue over future years, what would the annual savings or revenue have to be for you to install such a boiler? £3000?	Base : All respondents	150

Page	Table	Title	Base Description	Base
33	33 > Page 33	Q36f - If an energy efficient boiler cost £5000 more than a conventional system, but would pay that money back to you through reduced energy bills or increased rent revenue over future years, what would the annual savings or revenue have to be for you to install such a boiler? £4000?	Base : All respondents	150
34	34 > Page 34	Q36g - What is the minimum bill saving / increase in rent revenue you would require if you were to purchase this system?	Base : All respondents	150
35	35 > Page 35	Q36 - Summary Table : The annual savings or revenue necessary for you to install an energy efficient boiler which costs £5,000 more than a conventional model	Base : All respondents	150
36	36 > Page 36	Q37a - If a device offers a saving of £1000 off your annual fuel bill for at least 15 years, how much would you be willing to pay today out of your own money (or your company's money) for this device? £8,000?	Base : All respondents	150
37	37 > Page 37	Q37b - If a device offers a saving of £1000 off your annual fuel bill for at least 15 years, how much would you be willing to pay today out of your own money (or your company's money) for this device? £6,000?	Base : All respondents	150
38	38 > Page 38	Q37c - If a device offers a saving of £1000 off your annual fuel bill for at least 15 years, how much would you be willing to pay today out of your own money (or your company's money) for this device? £4,000?	Base : All respondents	150
39	39 > Page 39	Q37d - If a device offers a saving of £1000 off your annual fuel bill for at least 15 years, how much would you be willing to pay today out of your own money (or your company's money) for this device? £2,000?	Base : All respondents	150
40	40 > Page 40	Q37e - What is the maximum you would be willing to pay for this system?	Base : All respondents	150
41	41 > Page 41	Q37 - Summary Table : How much you would be willing to pay for a device which offers a saving of £1,000 off your annual fuel bill for at least 15 years	Base : All respondents	150
42	42 > Page 42	Q38a - Imagine that the product was a biomass boiler that burned wood chips or wood pellets. Assume that it costs £5000 more than a normal boiler, but would require fuel to be delivered to your site once a month. What would the annual savings or revenue need to be for you to install such a system? £500?	Base : All respondents	150

Page	Table	Title	Base Description	Base
43	43 > Page 43	Q38b - Imagine that the product was a biomass boiler that burned wood chips or wood pellets. Assume that it costs £5000 more than a normal boiler, but would require fuel to be delivered to your site once a month. What would the annual savings or revenue need to be for you to install such a system? £1,000?	Base : All respondents	150
44	44 > Page 44	Q38c - Imagine that the product was a biomass boiler that burned wood chips or wood pellets. Assume that it costs £5000 more than a normal boiler, but would require fuel to be delivered to your site once a month. What would the annual savings or revenue need to be for you to install such a system? £1,500?	Base : All respondents	150
45	45 > Page 45	Q38d - Imagine that the product was a biomass boiler that burned wood chips or wood pellets. Assume that it costs £5000 more than a normal boiler, but would require fuel to be delivered to your site once a month. What would the annual savings or revenue need to be for you to install such a system? £2,000?	Base : All respondents	150
46	46 > Page 46	Q38e - Imagine that the product was a biomass boiler that burned wood chips or wood pellets. Assume that it costs £5000 more than a normal boiler, but would require fuel to be delivered to your site once a month. What would the annual savings or revenue need to be for you to install such a system? £3,000?	Base : All respondents	150
47	47 > Page 47	Q38f - Imagine that the product was a biomass boiler that burned wood chips or wood pellets. Assume that it costs £5000 more than a normal boiler, but would require fuel to be delivered to your site once a month. What would the annual savings or revenue need to be for you to install such a system? £4,000?	Base : All respondents	150
48	48 > Page 48	Q38g - What is the minimum annual savings or revenue you would require if you were to purchase this system?	Base : All respondents	150
49	49 > Page 49	Q38 - Summary Table : The annual savings or revenue necessary for you to install a biomass boiler that costs £5,000 more than a normal boiler	Base : All respondents	150
50	50 > Page 50	Q39 - Which of the following are you aware of?	Base : All respondents	150
51	51 > Page 51	Q25a - Have you ever installed, or considered installing, low energy lighting in your premises?	Base : All respondents	150
52	52 > Page 52	Q25b - Have you ever installed, or considered installing, high efficiency boilers in your premises?	Base : All respondents	150

Page	Table	Title	Base Description	Base
53	53 > Page 53	Q25c - Have you ever installed, or considered installing, double glazing in your premises?	Base : All respondents	150
54	54 > Page 54	Q25d - Have you ever installed, or considered installing, cavity wall insulation in your premises?	Base : All respondents	150
55	55 > Page 55	Q25e - Have you ever installed, or considered installing, A -rated appliances (e.g. fridges) in your premises?	Base : All respondents	150
56	56 > Page 56	Q26a - Have you ever considered installing solar electricity in your premises?	Base : All respondents	150
57	57 > Page 57	Q26b - Have you ever considered installing solar hot water in your premises?	Base : All respondents	150
58	58 > Page 58	Q26c - Have you ever considered installing wind turbine(s) in your premises?	Base : All respondents	150
59	59 > Page 59	Q26d - Have you ever considered installing new / improved roof / loft insulation in your premises?	Base : All respondents	150
60	60 > Page 60	Q26 - Have you ever considered buying any of the following?	Base : All respondents	150
61	61 > Page 61	Q27a - Have you ever obtained a quotation for installing solar electricity in your premises?	Base : All respondents that have considered installing solar electricity	46
62	62 > Page 62	Q27a - Have you ever obtained a quotation for installing solar electricity in your premises?	Base : All respondents	150
63	63 > Page 63	Q27b - Have you ever obtained a quotation for installing solar hot water in your premises?	Base : All respondents that have considered installing solar hot water	46

Page	Table	Title	Base Description	Base
64	64 > Page 64	Q27b - Have you ever obtained a quotation for installing solar hot water in your premises?	Base : All respondents	150
65	65 > Page 65	Q27c - Have you ever obtained a quotation for installing wind turbine(s) in your premises?	Base : All respondents that have considered installing wind turbine(s)	33
66	66 > Page 66	Q27c - Have you ever obtained a quotation for installing wind turbine(s) in your premises?	Base : All respondents	150
67	67 > Page 67	Q27d - Have you ever obtained a quotation for installing new / improved roof / loft insulation in your premises?	Base : All respondents that have considered installing new/improved roof/loft insulation	71
68	68 > Page 68	Q27d - Have you ever obtained a quotation for installing new / improved roof / loft insulation in your premises?	Base : All respondents	150
69	69 > Page 69	Q27 - Have you ever obtained a quotation for installing any of the following?	Base : All respondents	150
70	70 > Page 70	Q27 - Have you ever obtained a quotation for installing any of the following?	Base : All respondents who have considered installing the system	46
71	71 > Page 71	Q28a - Have you ever installed solar electricity in your premises?	Base : All respondents that have obtained a quotation for installing solar electricity	14
72	72 > Page 72	Q28a - Have you ever installed solar electricity in your premises?	Base : All respondents	150
73	73 > Page 73	Q28b - Have you ever installed solar hot water in your premises?	Base : All respondents that have obtained a quotation for installing solar hot water	14
74	74 > Page 74	Q28b - Have you ever installed solar hot water in your premises?	Base : All respondents	150

Page	Table	Title	Base Description	Base
75	75 > Page 75	Q28c - Have you ever installed wind turbine(s) in your premises?	Base : All respondents that have obtained a quotation for installing wind turbine(s)	17
76	76 > Page 76	Q28c - Have you ever installed wind turbine(s) in your premises?	Base : All respondents	150
77	77 > Page 77	Q28d - Have you ever installed new / improved roof/loft insulation in your premises?	Base : All respondents that have obtained a quotation for installing new/improved roof/loft insulation	36
78	78 > Page 78	Q28d - Have you ever installed new / improved roof/loft insulation in your premises?	Base : All respondents	150
79	79 > Page 79	Q28 - Have you ever installed any of the following?	Base : All respondents	150
80	80 > Page 80	Q28 - Have you ever installed any of the following?	Base : All respondents that have obtained a quotation for the installation of the system	14
81	81 > Page 81	Q29 - If you were considering installing a product such as high efficiency boilers or solar panels, which of the following would have the largest influence on your decision?	Base : All respondents	150
82	82 > Page 82	Q30a - Which of the following statements describes the main reason for you not purchasing solar electricity? and not purchased system asked about was chosen at random)	Base : Respondents that considered installing solar electricity but did not purchase it (if more than one system considered	13
83	83 > Page 83	Q30a - Which of the following statements describes the main reason for you not purchasing solar hot water? and not purchased system asked about was chosen at random)	Base : Respondents that considered installing solar hot water but did not purchase it (if more than one system considered	16
84	84 > Page 84	Q30a - Which of the following statements describes the main reason for you not purchasing wind turbine(s)? and not purchased system asked about was chosen at random)	Base : Respondents that considered installing wind turbine(s) but did not purchase it (if more than one system considered	15
85	85 > Page 85	Q30a - Which of the following statements describes the main reason for you not purchasing new/improved roof/loft insulation? and not purchased system asked about was chosen at random)	Base : Respondents that considered installing new/improved roof/loft insulation but did not purchase it (if more than one system considered	29

	Page	Table	Title	Base Description	Base
	86	86 > Page 86	Q30o - Which of the following statements describes the other reasons for you not purchasing solar electricity? and not purchased system asked about was chosen at random)	Base : Respondents that considered installing solar electricity but did not purchase it (if more than one system considered	13
	87	87 > Page 87	Q30o - Which of the following statements describes the other reasons for you not purchasing solar hot water? and not purchased system asked about was chosen at random)	Base : Respondents that considered installing solar hot water but did not purchase it (if more than one system considered	16
	88	88 > Page 88	Q30o - Which of the following statements describes the other reasons for you not purchasing wind turbine(s)? and not purchased system asked about was chosen at random)	Base : Respondents that considered installing wind turbine(s) but did not purchase it (if more than one system considered	15
	89	89 > Page 89	Q30o - Which of the following statements describes the other reasons for you not purchasing new/improved roof/loft insulation? and not purchased system asked about was chosen at random)	Base : Respondents that considered installing new/improved roof/loft insulation but did not purchase it (if more than one system considered	29
	90	90 > Page 90	Sample Profile		150